DISPENSING

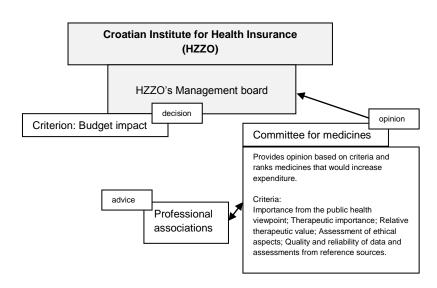
2009/2010 REFORM

ROAT



Croatian Agency for Medicinal Products and Medical Devices (ALMP)

Decision on authorization and registration Quality, safety, efficacy - Croatian medicines Act and associated ordinances ALMP is also in charge of pharmacovigilance VIGILANCE



HZZO

External price referencing and internal price referencing

- Original breakthrough products: up to 100% of the average price in Italy, France and Slovenia.
 Original me- too products: up to 90% of the price of equivalent products in Croatia
 Generic products: up to 70% of the average price in Italy, France and Slovenia and/or up to 90% of the price of the last bioequivalent generic introduced to the list.

Pharmacy

No mark up for HZZO reimbursed medicines Service charge paid for dispensing instead.

Hospital pharmacy

Price negotiations or tendering; HZZO reimburses as listed

- Pharmaceutical expenditure on the decline 3rd year in a row 1.
- 85 innovative products listed from July 2009 to July 2011 (45 in total from 2002 to 2009) 2.
- 3. Pay back and cross product agreements introduced for innovative medicines
- 4. ISPOR aligned criteria for Budget Impact Analysis introduced
- 5. Reimbursement process made public on HZZO's web site
- 6. ePrescriptions introduced nationwide by January 2011
- 7. Ethical promotion agreement introduced with substantial penalties in place
- 8. Mandatory personalized reporting of all pharma expenditure on publicly employed