3rd International PPRI Conference

Pharmaceutical Pricing and Reimbursement Policies Challenges Beyond the Financial Crisis

Vienna, 12-13 October 2015



Country Poster Book





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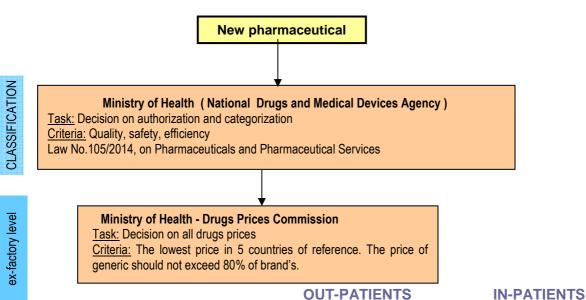






Albania

Flowchart of the pharmaceutical system in the in- and out-patient sector, 2015



Distributors

Wholesalers: Maximum mark-up 11% of the CIF/ex factory price di-

vided between Importers 8% and distributors 3%.

Pharmacies: Maximum mark up 25% of the wholesaler price.

Recently changed by Council of Ministers Decision Nr. 53 dt.05.02.2014 **VAT:** standard rate is 20%, for all medicines is 0%

Rimbursed Drugs:

Diferent mark up scheme at wholesale and pharmacy level

(Average wholesale mark-up 7.2%, Average pharmacy mark-up 19.6%)

Drugs Reimbursement List

Compulsory Health Insurance Fund - the administering body, third party payer. Drugs Reimbursement List Commission - regulatory body, decision making authority

Criteria: price referencing, cost effectiveness

List composition: 297 active principles, 1031 trade names

Reimbursement percentage: 50-100%

Exemption from co payment: 14 people categories

Public Hospitals

Wholesalers: Maximum mark up 6-8% of the CIF/ex factory price

Ministry of Health

Task: Preparing the hospital pharmaceutical formulary on yearly basis Criteria: pharmacological, medical therapeutic.

Compulsory Health Insurance Fund

Task: Monitoring all pharmaceutical expenses

prescription guidelines, Criteria: pharmaceutical formulary of MoH.

Regional Hospitals

Task: Tendering medicines Criteria: only active principles listed and approved by MoH

REIMBURSEMENT

wholesale and PRICING at

harmacy

AUTHORISATION

PRICING at

Approaches to Pharmaceutical Price Government Regulation in Armenia

PPRI 3rd international PPRI Conference
12 - 13 October 2015,
Vienna

Arutyunyan G.^{1, 2}, Sahakyan A.^{1, 2}, Topchyan H.^{1, 2}

 The Scientific Center of Drug and Medical Technologies Expertise (SCDMTE) of Ministry of Health of RA, 2. Yerevan State Medical University (YSMU)



Introduction

Due to specific characteristics of Pharmaceutical market, medicine price regulation is not possible by only market mechanisms. Therefore, different schemes of Pharmaceutical Price Regulation have been implemented in EU countries, as well as in CIS member states (except Armenia and Tajikistan).

The new Law «On Medicines» of Republic Armenia is intended to provide the development and implementation of Pharmaceutical Price Regulatory system in Armenia.

Objectives

The main objective of this research is to develop recommendations for the synthesis of Pharmaceutical Price Regulation mechanisms based on the analysis of regulatory schemes currently applied to other countries.

Materials and methods

The medicine sales chain involves wholesale and retail phases represented as a system consisting of two «Input \rightarrow Output» type modules (Figure N21).

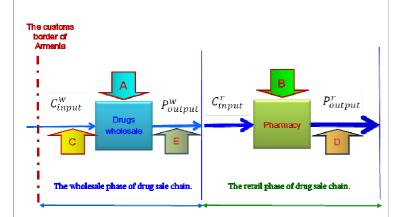


Figure N 1. The apportionment of regulatory influences of medicine prices.

Where:

 C_{input}^{w}

 is the cost of imported medicine per unit formed according to requirements of IAS 2 «Inventory» or its custom value formed on the border of Armenia,

 $m{P_{output}^w}$. is the wholesale price of imported medicine per unit,

Crinput - is the cost of the medicine per unit purchased by pharmacy that is formed according to requirements of IAS 2 «Inventory»,

 $m{P_{output}^r}$ - is the retail price of pharmacy,

D - is the regulatory influence on the retail price – D,

- is the direct government regulation of wholesale price – \mathbf{E} ,

A - is maximum wholesale Mark-up - A,

B - is maximum retail Mark-up – B,

- is regulatory influences on the wholesalers purchased medicines costs formation process – C.

Materials and methods

This system aims to restrain the growth of medicine prices, and as a starting point for assessing feasibility of this goal was analyzing the effects of possible influences on both inputs and outputs of the chain phases.

The designed «comprehensive model» of Pharmaceutical Price Regulation includes (may include) the integrity of possible regulatory influences currently applied to the systems of other countries.

The «comprehensive model», built using modular principle, enables to easily change (improve) each module entirely or its particular components.

Results

The analysis of all possible regulatory influences allows making approaches to the selection of the most effective set (vector) of possible regulatory influences included in the «comprehensive model». These approaches could serve as a basis for development and implementation of Pharmaceutical Price Regulation Scheme in Armenia.

Taking into account the peculiarities of Armenian pharmaceutical market, it is proposed to develop an effective and comprehensive Pharmaceutical Price Regulation Scheme including only three regulatory influences (tool), such as:

- 1. To define the maximum wholesale Mark-up,
- 2. To define the maximum retail Mark-up,
- 3. To define basic cost for imported medicines by using external (internal) reference prices as a base.

Conclusions

The designed «comprehensive model» involves the complex of all possible regulatory influences of medicine prices and could be used as an effective tool for:

- carrying out analysis,
- * developing Pharmaceutical Price Regulation systems.

The research shows that maximum Mark-ups must be applied to both wholesale and retail phases of pharmaceutical market in Armenia, as well as the price regulation of wholesale phase only will not be effective.

Bibliography

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- 2. Marushchak I.I., Olkhovskaya M.O., Pricing system for medicines in Russia and abroad.
 - http://cyberleninka.ru/article/n/sistemy-tsenoobrazovaniya-nalekarstvennye-preparaty-v-rossii-i-za-rubezhom
- The results of evaluation of the availability of drugs on the basis of the analysis of retail prices and medicine pricing in the Russian Federation and on comparable markets of country-members of the CIS, the EU and the BRICS, M. 2013.
- 4. http://www.economy.gov.by/dadvfiles/002265_893807_3.pdf











Australiaⁱ

Pharmaceutical pricing and reimbursement policies

National Medicines Policy

- •Timely access to the medicines that Australians need, at a cost individuals and the community can afford
- Medicines meeting appropriate standards of quality, safety and efficacy
- Quality use of medicines
- Maintaining a responsible and viable medicines industry

Pharmaceutical Benefits Scheme (PBS)

National pharmaceutical public funding program

Community sector, private hospitals, public hospitals (most states and territories for outpatients and patients on discharge)

Pharmaceutical Benefits Advisory Committee (PBAC)

Cost-effectiveness analysis: Incremental Cost Effectiveness Ratio (ICER) compared to existing therapy

Minister of Health Cabinet approval required for

medicines costing more than AUD20 million per year

Funding of medicines

- Unrestricted benefits
- Restricted benefits for specific therapeutic uses
- Authority required benefits: requiring prior approval from the Department of Human Services

Post-market reviews

- To assess medicines utilisation and strengthen medicine pricing management
- Better targeting of medicines and avoidance of preventable wastage or inappropriate prescribing

Contribution of patients

18% of total PBS expenditure

- Co-payment per script
 - AUD 37.70 for general beneficiaries AUD 6.93 for concessional beneficiaries
- Safety net thresholds (when reached, co-payment AUD 1453.90 for general beneficiaries
 AUD 366 for concessional beneficiaries
- Special patient contributions
 Brand Premium and Therapeutic Group Premium

Remuneration of pharmacists

- 6th Community Pharmacy Agreement between the Australian Government and the Pharmacy Guild of Australia (2015-20120)
- Wholesaler mark-up: 7.52% for drugs < AUD1000
- Pharmacy dispensing fee: AUD 6.93
- Administration, Handling & Infrastructure (AHI) fee: from AUD3.49 to AUD70 depending on the price of the medicine

Internal reference pricing

Medicines of similar safety and efficacy as existing listed medicines (cost-minimisation)

Value-based pricing

- Cost-effective medicines: no fixed ICER threshold less likely to be listed when ICER per Quality-Adjusted Life Year (QALY) > AUD75,000
- Pricing considers prices of alternative medicines, cost information, prices of medicines in comparable countries, financial impact on the medicine budget

Managed entry agreements

- Pricing arrangements that involve price or volume rebates, outcome agreements requiring patients to meet health targets for continued subsidy
- Managed access program: provisional funding of new medicines conditional on the later provision of favourable scientific evidence
 - Medicine with high and urgent unmet clinical need, would not otherwise be funded because of high clinical uncertainty and/or high cost

Medicines in public hospitals

- Shared Commonwealth and states and territories funding for global public hospitals expenditures
- Centralised hospital medicine formularies in some states
- Price negotiations and tendering at the hospital level or centralised at the state level in some states

Pricing reforms for generic medicines

- Establishment of two formularies for PBS medicines, known as F1 formulary (single brand listed) and F2 formulary (multiple brands or medicines interchangeable)
- · Statutory price reductions
- Introduction of compulsory price disclosure by manufacturers
 - Reduction of listed prices to the level of the weighted average disclosed price

Reimbursement







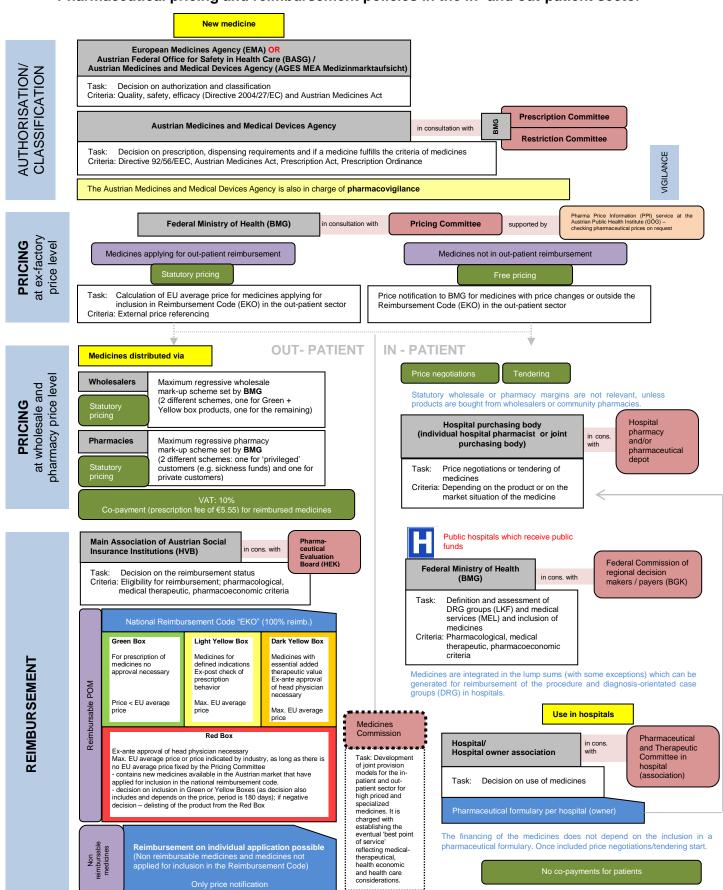






AUSTRIA

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector



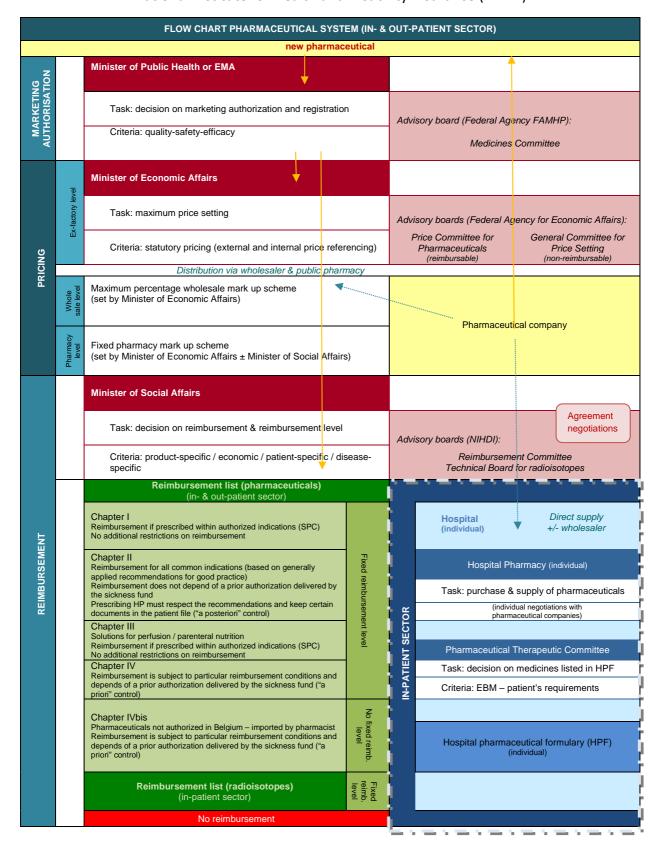






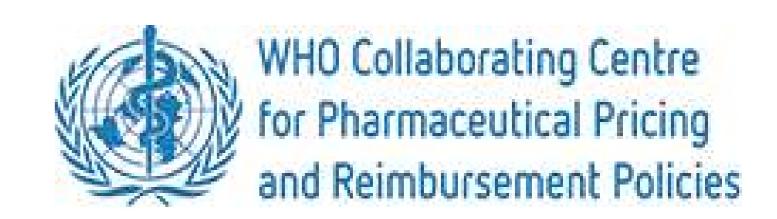
BELGIUM

National Institute for Health and Disability Insurance (NIHDI)





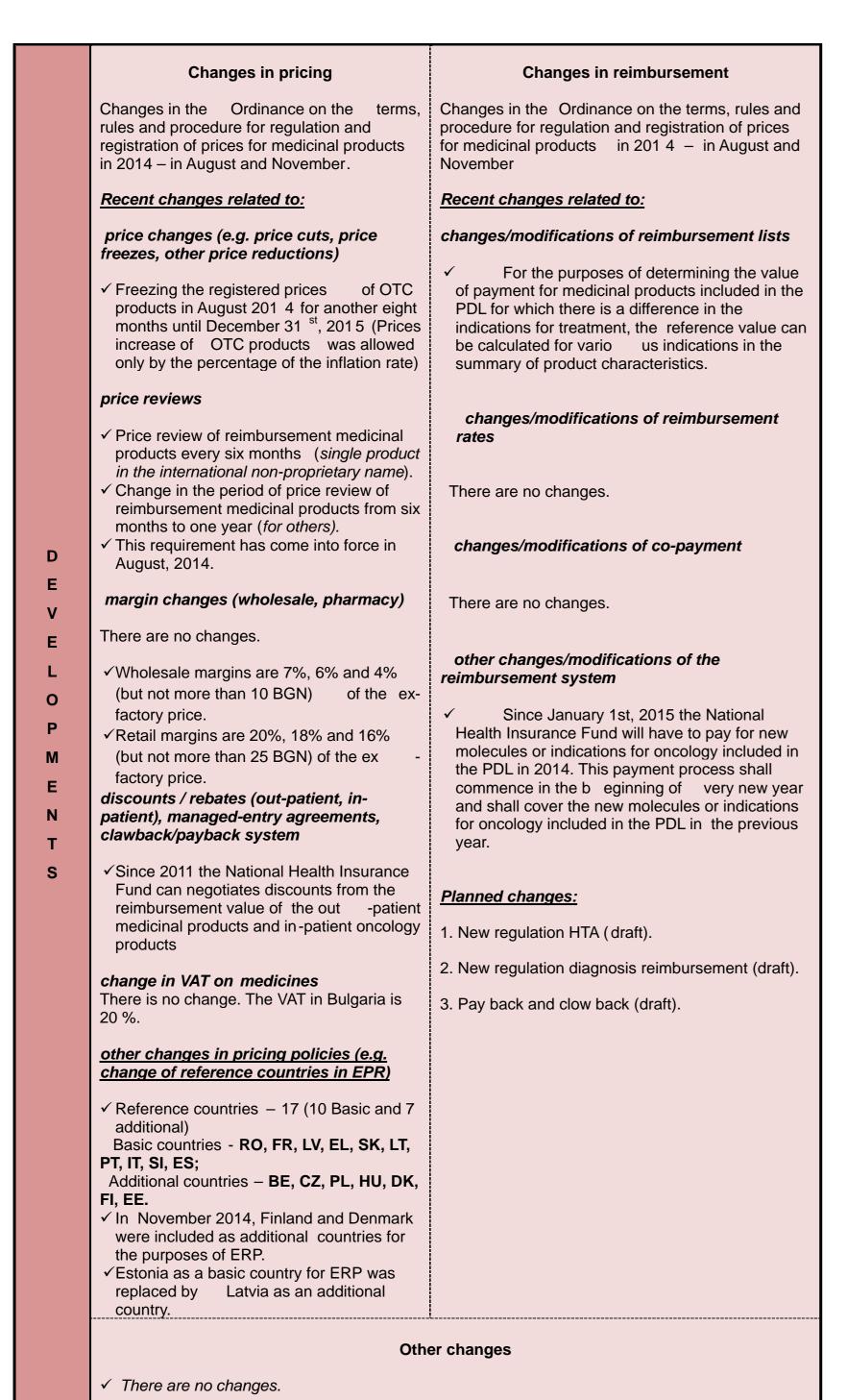




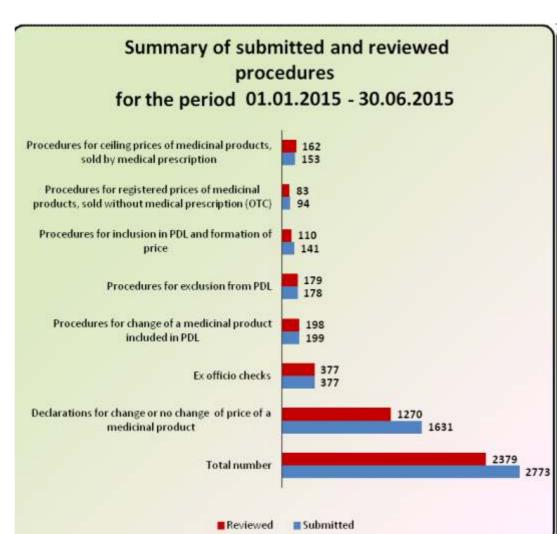
National Council on Prices and Reimbursement of Medicinal Products

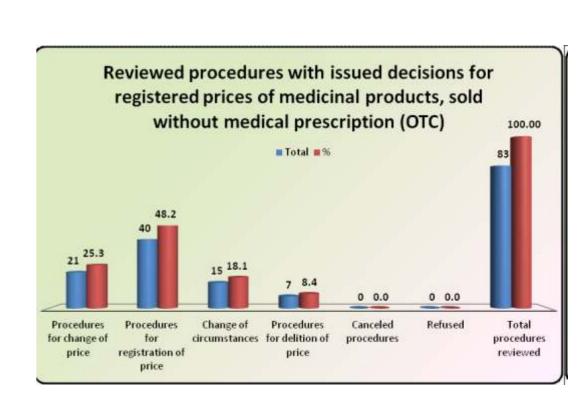
BULGARIA

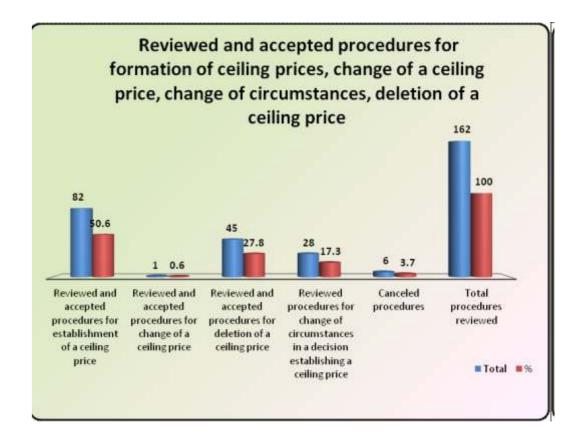
Recent and planned developments in pharmaceutical policies 2015

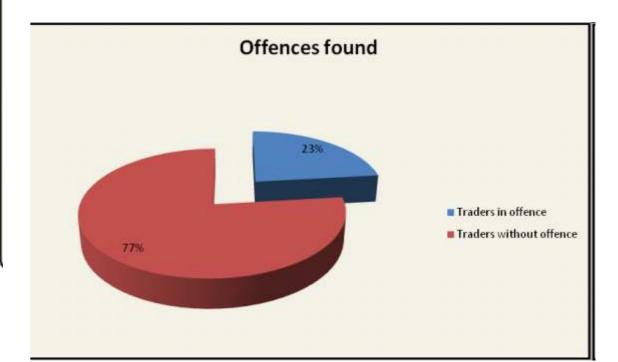


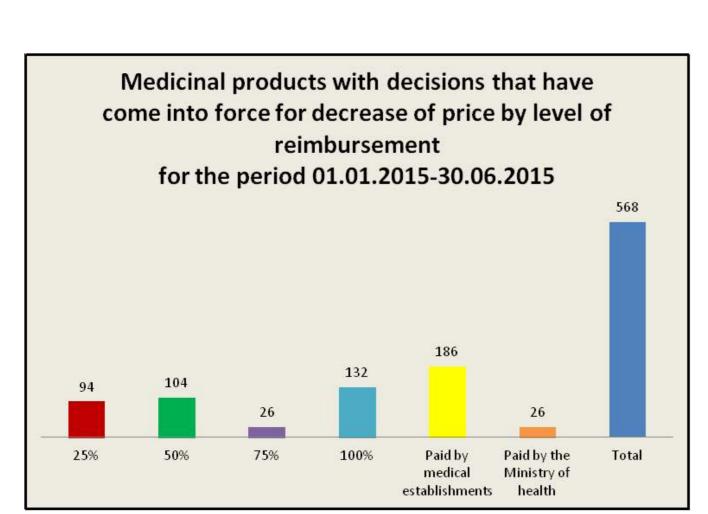
Checked prices of medicinal products in reference member countries	Found a lower price than manufacturing price in Bulgaria	Reference country	Found lowest price/pcs	%
		Greece	11	11,22
		Slovakia	36	36,73
		Romania	3	3,06
		Spain	20	20,41
		France	5	5,10
		Denmark	1	1,02
		Finland	0	0,00
		Slovenia	2	2,04
		Italy	5	5,10
		Estonia	0	0,00
		Hungary	0	0,00
		Portugal	3	3,06
		Lithuania	0	0,00
		Belgium	0	0,00
		Poland	0	0,00
		Latvia	10	10,20
		Czech Republic	2	2,04

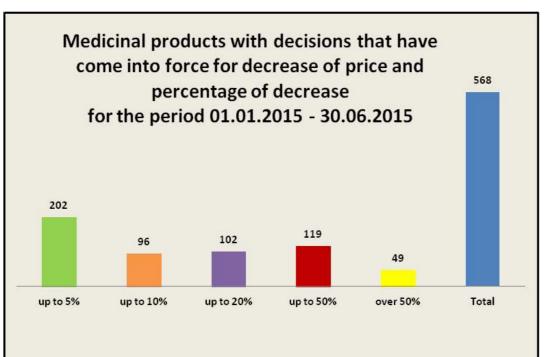


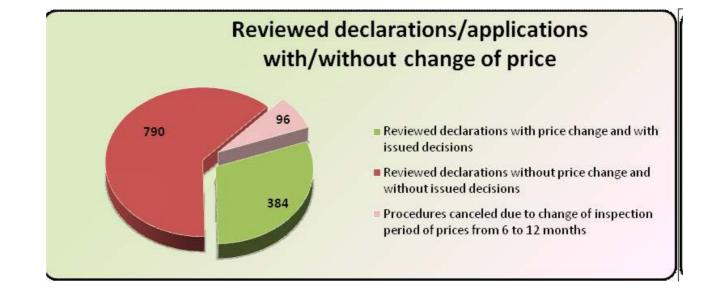


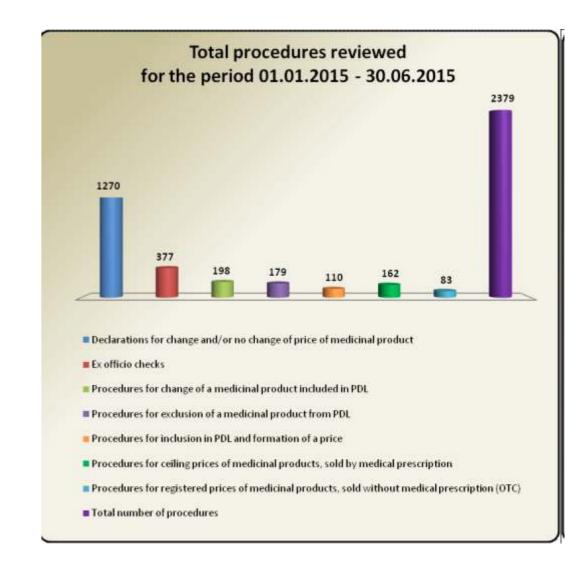
















CANADA

Pharmaceutical pricing and reimbursement policies / in- and out-patient sectors

Health Canada - Drug Approval

Grants the authority to market new drugs in Canada once they have met the regulatory requirements for safety, efficacy and quality.

PRICING story gate level

The Patented Medicine Prices Review Board (PMPRB)

Regulates the price of all patented medicines sold in Canada to ensure that they are not excessive.

Reviews the prices charged to wholesalers, hospitals and pharmacies.

Drug prices are compared to prices of similar drugs in a therapeutic class and/or to prices in seven comparator countries: France, Germany, Italy, Sweden, Switzerland, the United Kingdom and the United States. Drug products are categorized by degree of innovation: breakthrough; substantial, moderate, or slight/no improvement. Yearly price increases are limited to changes in the Consumer Price Index.

IN PATIENT

All drugs administered in hospitals are fully funded by the Medicare system at no cost to patients under the Canada Health Act. Canadian hospitals operate under fixed budgets, and procure drugs typically through purchasing programs that establish group contracts for set prices. The hospital then buys directly from the manufacturer at the contract price

OUT-PATIENT

Prescription drug costs in Canada are covered by a blend of public and private drug plans, as well as out-of-pocket payers.

PUBLIC (42.0%)

Each of the 10 Canadian provinces and 3 territories provide public coverage with a focus on seniors, lower-income earners or those with high drug costs in relation to their income. Federal coverage is provided for veterans, First Nations and Inuits, Royal Canadian Mounted Police and the armed services.

PRIVATE (35.8%)

Most employers provide private drug insurance for working-age beneficiaries and their dependants

Out-of-pocket (22.2%)*

Individuals not covered by a public or private plan, or those with deductible or co-payment costs

Source: Canadian Institute for Health Information, 2014

pan-Canadian Pharmaceutical Alliance (pCPA)

Since 2010, provincial and territorial governments have implemented individual policies aimed at reducing the price of generic drugs. More recently, through the pCPA initiative, they have been working together to achieve greater value for brand-name and generic drugs. Through these policies and the pCPA initiative, the prices of generic drugs have been reduced to levels as low as 18% of the reference brandname prices.

Brand-name drugs

Ind-name drugs
The pCPA conducts joint provincial/territorial negotiations and enters into confidential Product Listing Agreements (PLAs) for brand-name drugs for publicly funded drug plans. These negotiations are based on the health technology assessments conducted by the national review processes: Common Drug Review (CDR) or Pan-Canadian Oncology Drug Review (pCODR). As of June 30, 2015, 74 joint negotiations have been completed.

The pCPA also conducts joint negotiations for top-selling generic drugs, benefiting all Canadians. As of April 2015, 14 commonly-used generic drugs have been reduced to 18% of their brand-name prices. Ongoing negotiations are focused on reducing the prices of an additional 4 drugs by April 2016.

Wholesale and pharmacy markups

About half of the provinces/territories regulate wholesale margins, while others are unregulated. Most public and private drug plans reimburse a pharmacy markup. For public drug plans, the markup ranges from 4% to 8.5% of the drug ingredient cost.

Brand-name drugs

Private plans do not negotiate the prices of brand-name drugs collectively and do not benefit from the discounts/rebates available for public plans.

The generic prices that are negotiated by the pCPA are available to both the private and out-of-pocket markets.

Wholesale and pharmacy markups

No policies exist. These may be negotiated by individual insurers (e.g. Preferred Pharmacy Networks).

The Common Drug Review (CDR) and pan-Canadian Oncology Drug Review (pCODR)

Through the pCODR and CDR processes, the Canadian Agency for Drugs and Technologies in Health (CADTH) evaluates the clinical, economic, and patient evidence for cancer drugs (pCODR) and other drugs (CDR). Based on these evaluations, CADTH provides reimbursement recommendations and advice to Canada's federal, provincial, and territorial public drug plans (with the exception of Quebec), as well as to the provincial cancer agencies. The recommendations are not binding but are considered by the public drug plans when making formulary listing decisions.

Therapeutic reference price systems (RPS) are not commonly used in Canada.

These vary widely according to the plan design. Some public plans provide income based coverage, while other focus on seniors and lower-income earners. Cos sharing structures also vary depending on the plan design, with a blend of deductibles, co-insurance and/or co-payments.

Private plans generally cover all prescription drugs, although private formulary plans do exist, in which case, private drug plans make their own listing decisions

Cost-sharing structures take the form of co-insurance, copayments, deductibles, and maximums. Recent concerns over the long-term sustainability of private plans in Canada have resulted in an increased use of cost management mechanisms. such as mandatory generic substitution, greater use of managed formularies, prior authorization and multi-tiering (promoting the use of more cost-effective medicines), preferred pharmacy networks, increased cost sharing, pooling of high-cost beneficiaries, and the elimination of retiree benefits, among others

REIMBURSEMENT











CHINA

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

Registration & Manufacturing Dispensing Utilization **Measures on the Administration of Drug** 13,000 wholesalers Pharmaceutical market Registration (Since October 2007) expanded 16.1% annually **PHARMACEUTICAL** in recent years 341,000 retail stores Supply Chain Hospitals prescribe and 554,000 rural drug 5,000 pharmaceutical manufacturers now in dispense about 80% of total supply outlets China, mainly produce generic drugs and medicines, the remaining traditional Chinese medicines. 20% by community drug 950297 pharmacies stores (pharmacies) After experiencing several quality issues, (2012) at hospitals, Hospital pharmaceutical the government concentrated on the strict primary health revenue accounts for 41.1% implementation of the Good Manufacturing departments and of hospital total revenue in Practice (2011 new GDP) to assure product professional public 2012 health departments quality. Characteristics Management Department **Product Type** Management Three types of National Development National medical State-priced prices and Reform Commission insurance catalogue products determination (NDRC) model Local medical Provincial or municipal Local government-(Maximum **PRICING** priced products insurance catalogue price control retail prices) Other products Self-paying medicines **Mmanufacturers** Dispensing place **COMMUNITY PHARMACY HOSPITAL PHARMACY** Self-pricing below price caps. However, with violent Before entering catalogues for hospital procurement, all the competition among chain pharmacies, the retail prices medicines are subject to tenders for provision in each are always much lower than that of hospital pharmacies, province or municipality especially for generics. Hospital pharmacies could add 15% from procurement price 17% VAT as profit and no VAT. Three main health insurance programs in China for out- or in-patient and insurance programs New Rural Cooperative Medical Scheme (NCMS Urban Employee-Basic Medical Insurance (UEBMI) Urban Residents-Basic Medical Insurance (UR-BMI) Characteristic Date started 2007 2003 1998 Children, students, elderly, **Populations** Rural residents Urban employed disabled, other non-working urban residents Coverage REIMBURSEMENT 98.3% (805 million, 2012) 265 million (2012) 271 million (2012) (95% in 2011) 6.7 billion RMB 92.292 billion RMB 201.6 billion RMB Expenditures (985 mill USD) (13.6 billion USD) (2009) (29.6 billion USD) 8% of employee wages: Average 245 RMB for adults, "6+2": 6% payroll tax on Source of revenues 308 RMB/per capita (2012) 113 RMB for minors (pilots employers and 2% 2008) employee contribution About 1000 chemical and 2151 including 1164 chemicals, 987 traditional Chinese traditional Chinese medicines and others (2009). 503 kinds of Class-A medicines Positive list medicines (determined by could be totally reimbursed, and other Class-B only partially provincial government) reimbursed **OUT- PATIENT IN - PATIENT** Setting guotas for Different subsides subsides per month; for different 50.3% drug 41.1% drug Special subsides for insurance programs consumption (2012) some chronic diseases and diseases consumption (2012)

Patient visits: 10% at private hospitals in 2014

Government investment in health-care plans to increase from 5.36% of total GDP in 2012 to 7.6% in 2020. Out of pocket for patients' co-payment in 2012 was 34.4%

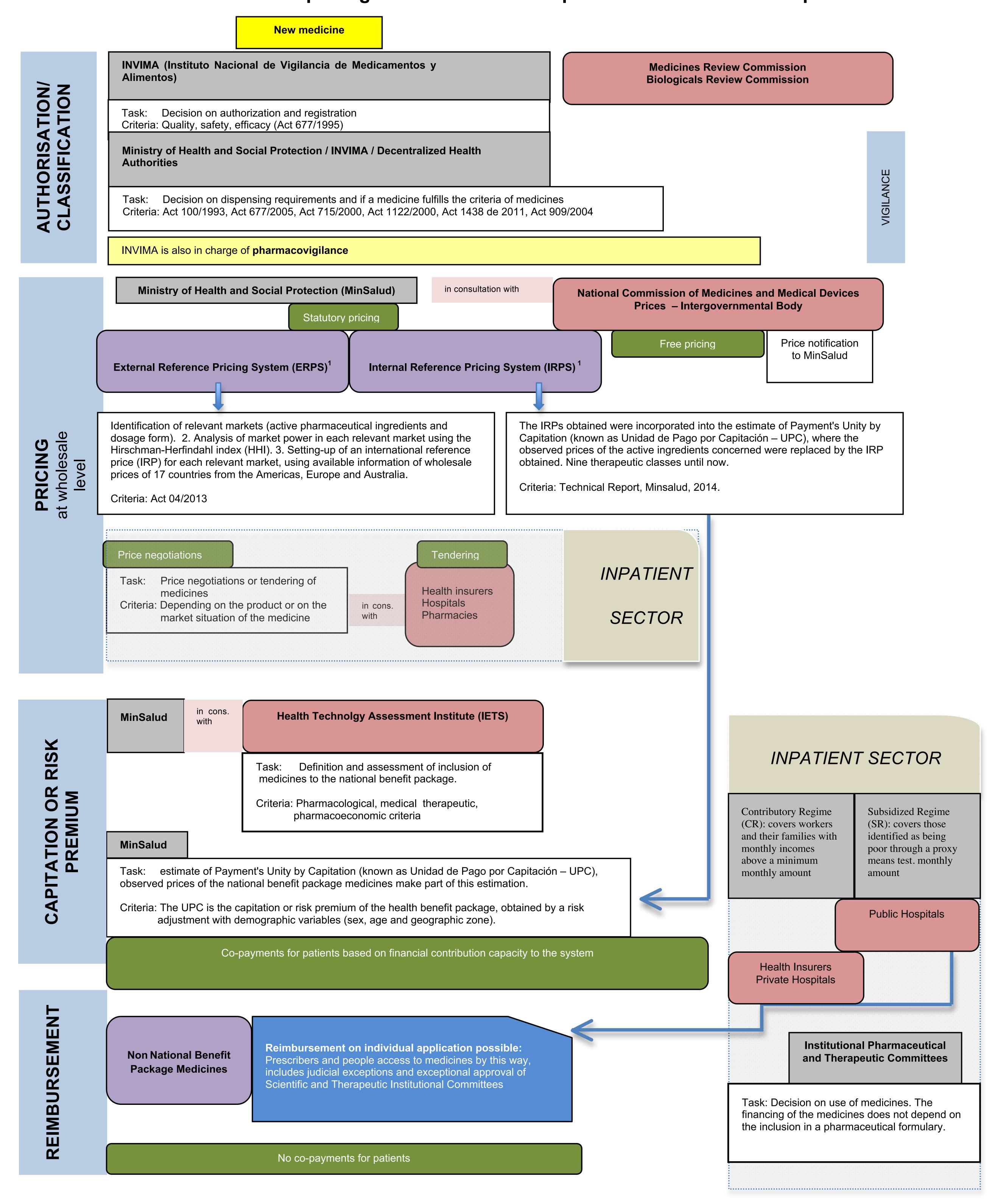






COLOMBIA

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector







Croatian Health Insurance





CROATIA

Pharmaceutical pricing and reimbursement policies in the in- and out- patient sector

AUTHORISATION

Agency for Medicinal Products and Medical Devices of Creatia

Decision on national authorization and registration













Pricing policies for medicines included on the reimbursed lists – wholesale price + VAT 5%











Ordinance establishing the criteria for wholesale pricing of medicinal products and the method for reporting wholesale prices Ordinance establishing the criteria for inclusion of medicinal products in the reimbursment lists of CHIF (HZZO)

HZZO - Division for drug verification of documentation



Commitee for medicines



HZZO Management board

External price referencing

= annual price calculation (average price) for all medicinal products on lists



New medicines for lists:

Pharmacoeconomic analysis, Budget impact analysis

Original products: up to 100% of AP Me-too products:

-up to 100% of AP

-reimbursement price: up to 90% of the price of cheapest similar product on the list in Croatia

Biosimilars:

-up to 85% price of AP

-every each and other:

up to 90% of the cheapest biosimilar on the list

Generic products:

-first generic: up to 70% of the original product price -every each and other:

up to 90% of the cheapest generic on the lists

Internal price referencing





- Clusters formed at ATC levels 3-5
- Comparisons in major part DDD based, clinical expirience dose, dose in SCP
- Reference price=cheapest molecule with 5% of volume in last 3 months

Osnovna lista lijekova

2015. INN 807

packages 2070 packages 3513

A list - basic list

all drugs are covered by mandatory insurance

B list - suplementary list

Drug price: part covered by mandatory insurance + part covered by co-payment

Dopunska lista lijekova

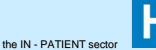
INN 155 2015.

packages 326 **INN 302** packages 775



the OUT - PATIENT sector





e-Prescriptions

prescribing criteria are defined for certain indications

Medicines distributed

Hospital Pharmacies

- No co-payment for patient in hospitals
- Statutary pricing + Price negotiations + Tendering (Volume +pay-back agreements, Pay per performance ...)
- Medicines are intergrated in the sums which can be generated for reimbursement of the procedure and diagnosis-oriantated case groups (DRG)

Rp. – medicines on A list (basic list) - 100% covered by national reimbursement Rp. – medicines on B list (supplementary list) with patient co-payment

+ service charge paid for dispensing





except drugs which are paid separately: List of particularly expensive drugs (new innovative / orphan drugs)
-Committee in hospital – decision on use of these medicines





MINISTRY OF HEALTH

PHARMACEUTICAL SERVICES

CYPRUS

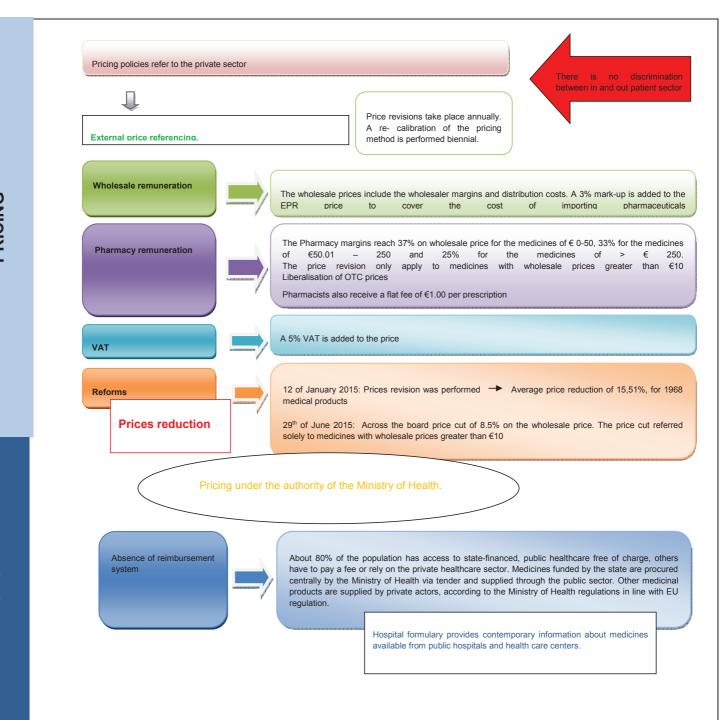
PHARMACEUTICAL SERVICES MINISTRY OF HEALTH

1475 NICOSIA

Tel.: 22442237 webmail address http://www.moh.gov.cy/phs

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

OUT- PATIENT & IN - PATIENT



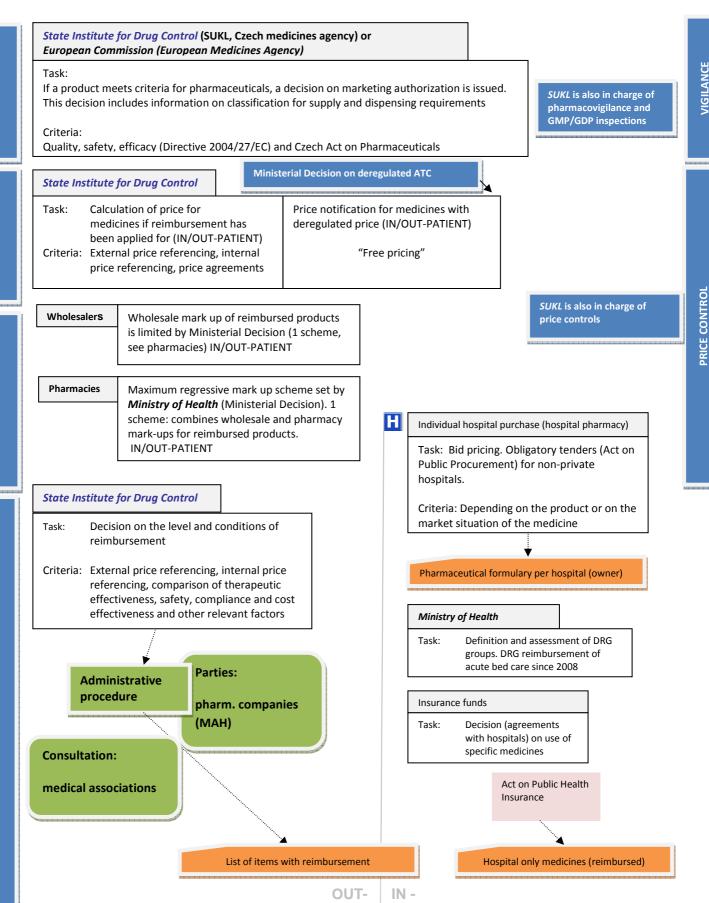
ex-factory level



CZECH REPUBLIC

State Institute for Drug Control

Regulation and reimbursement of pharmaceuticals in the in- and out-patient sector



PATIENT



AUTHORISATION / CLASSIFICATION

PRICING







Denmark

The Ministry of Health +45 72269000 sum@sum.dk Danish Health and Medicines Authority +45 72227400 sst@sst.dk

Flowchart of the pharmaceutical system

European Medicines Agency (EMA) or Danish Medicines Agency (DKMA).

Task Decision on authorization and registration

Criteria: Quality, safety, efficacy etc. (Directive 2004/27/EC) and Danish Medicines Act, No. 1180 of 12 December 2005.

Danish Medicines Agency

Task: Categorises pharmaceuticals into POM, pharmacy-only OTC (Ha), OTC for limited free sale (Håndkøb, Hx) and OTC for general free sale (Frihandel, Hf)

Criteria: Safety, suitability for self-medication, etc. (Danish Medicines Act, No. 1180 of 12 December 2005 and Executive Order on Prescriptions, No. 155 of 20 February 2007)

Task: Decides if pharmaceuticals (generics) are substitutable or not substitutable

Criteria: Active ingredient (ATC-5 level), bioequivalence, strength, pack size (Section 61 of the Danish Medicines Act, No. 1180 of 12 December 2005 and Note for Guidance on the investigation of bioavailability and bioequivalence (CPMP/EWP/QWP/1401/98)

Pricing is free. However, the DKMA has to be notified of the PPP.

No permanent price control. Prices are set freely. DKMA publishes the consumer price and reimbursement price. The companies can change prices every two weeks Prices are subject to subsequent control by the

Danish Competition Council.

OUTPATIENT SECTOR

INPATIENT SECTOR

DKMA advised by the Reimbursement Committee

Task: Decides on eligibility for general or conditional reimbursement

Main criteria: Therapeutic value and cost-effectiveness according to the Danish Health Act, No. 546 of 24 June 2005 and Executive Order, No. 180 of 17 March 2005 on Reimbursement

Reimbursement types

Reimbursable medicines

General reimbursement. Prescription-only pharmaceuticals eligible for reimbursement automatically

General conditional reimbursement. Prescription-only pharmaceuticals prescribed for specific diseases or groups of persons

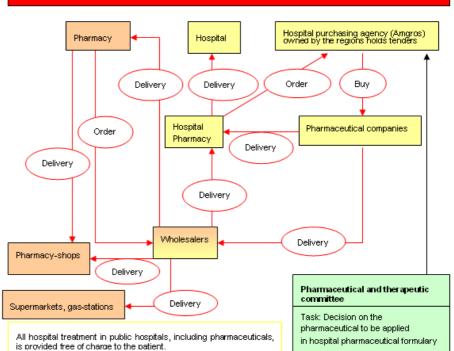
General conditional reimbursement. OTC pharmaceuticals prescribed for specific diseases or groups of persons

eimbursable medicines

Individual reimbursement on applikation from doctor.

The amount of reimbursement is calculated on the basis of the price of the cheapest pharmaceutical with the same active substance (ATC-level 5) (= reimbursement group).

Distribution





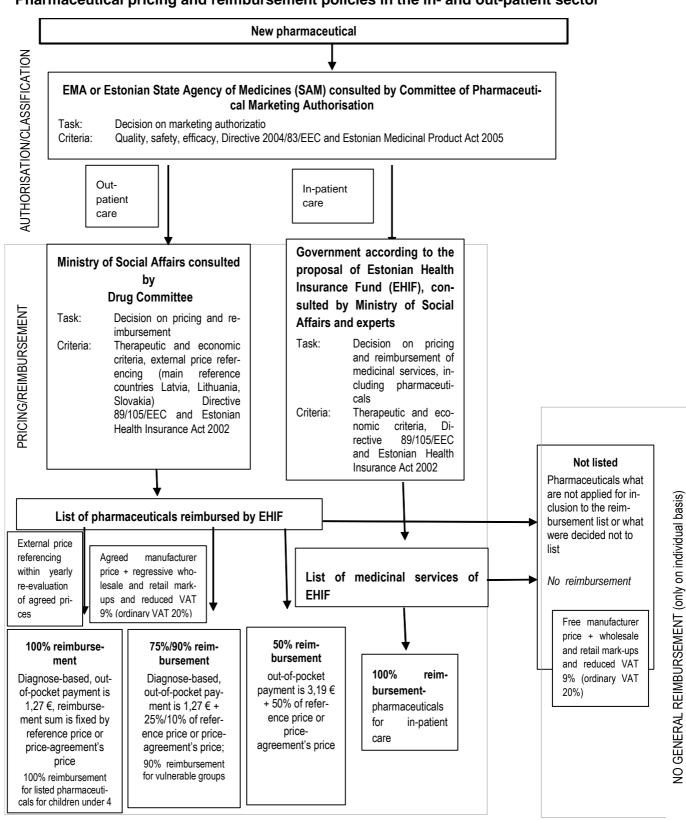




ESTONIA

Ministry of Social Affairs (+372 6269 301, info@sm.ee)

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

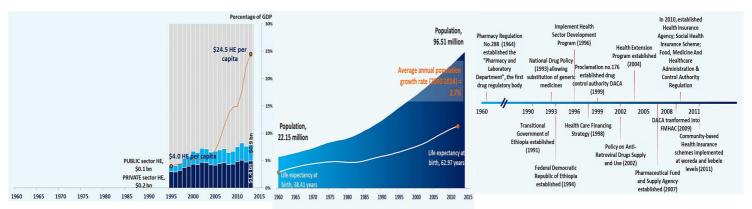


Ethiopia

HEALTH EXPENDITURE INDICATORS

DEMOGRAPHY

HEALTH SYSTEM AND HTA DEVELOPMENT



SYSTEM IN 2015

Health legislation	n and financing
Health system	Currently developing a three tiered system: Existing public sector provides tax- and donor-funded, mostly free, access to basic health care for the low-income formal sector workers, informal sector workers, the unemployed and the poor. Bismarck-type worker health insurance plans, called Social Health Insurance (SHI) will be mandatory for employees of formal sectors when launched. It covers 11% of total population. The government is currently piloting voluntary health insurance scheme called community-based health insurance for the rural & urban informal sector. The government provides financial incentives (25% of premium) to encourage uptake. At completion of roll out, the scheme aims to cover 85% of the Ethiopian population.
Main health legislation	National Health Policy (1993) recognizes access to essential medicines/technologies as part of the fulfilment of the right to health, with an emphasis on rural populations. National Drug Policy (1993) allows provision of essential medicines, generic substitution at pharmacy level, rights for local manufacturing and medicines importation, and other medicines related policies. Health Care Financing Strategy (1998) introduced health care reforms which included implementing revenue retention and use at health facility level, systematizing a fee-waiver system for the poor, standardizing exemption services, and setting user fees. Health Extension Program (2004) defined 16 free essential health services. Regulation 191 (2010) established the Ethiopian Health Insurance Agency. Regulation 299 (2013) established Food, Medicine, Health Care Administration and Control Authority with the authority to regulate the pharmaceutical sector.
Government role	Federal Ministry of Health (FMoH) develops national policy, laws, guidelines, standards and operational protocols. Regional Health Bureaus (RHB) implement national policy, regional laws standards, and operational guidelines, protocols and supervises hospital service delivery. Woreda Health Offices (WorHO) manage and coordinate operation of primary health care units in districts and neighbourhoods (kebele).
Financing	General tax revenue (for public) and donor and NGO funds for health services and medicines. Otherwise mostly out of pocket payments.
Private insurance	There are more than 10 private health insurance companies operating in Ethiopia. However, the benefit packages and coverage through these companies are not known from public sources.
Organization of a	and payment for health care services
Hospital	In 2015, there were 224 hospitals: 68 private, 156 State-owned and 9 NGO supported hospitals. Public hospitals are allowed to open and operate a private wing to improve health workers' retention, provide alternatives and choices to private health service users, and generate additional income for health facilities.
Primary care	In 2015, there were 3,800 health centres and more than 15,000 health posts (all public) to deliver primary care. About 85% of the healthcare provision is provided by public healthcare facilities, while the remaining 15% is provided by the private sector. Private healthcare mainly focuses in the urban areas, where less than 15% of the population lives.
Pharmacy	Supply of medicines in the public and not-for-profit sector is provided by pharmacy unit/dispensary at each health care facility, city councils, and the Red Cross Society of Ethiopia, respectively. The private sector has three types of supply organisation: pharmacies run by pharmacy degree graduates, drug shops run by pharmacy diploma graduates or equivalent, and rural drug vendors run by nurses, health assistants, technicians.
Aspects of decis	ion making for covering technologies and services
Regulatory	The Food, Medicine and Healthcare Administration and Control Authority (FMHACA) is responsible for revising the National List of Medicines and regulatory functions in health, food, and medicine. The Pharmaceuticals Fund and Supply Agency (PFSA) handles supply chain management of the public sector.
Benefits package	Insurance beneficiaries are entitled to access inpatient, outpatient, delivery, and generic drugs included in Ethiopian Health Insurance Agency Drug List . The benefit package and medicines lists are developed with the support from WHO. There is no government regulation on pharmaceutical pricing or a system for pharmaco-economic evaluation.
Pricing	Health services: Public hospitals receives annual budget from Ethiopian Health insurance agency for inpatient services based on "department based grouping" which includes the cost of medicines; payments for hospital outpatient services are fee-for-service and the costs of medicines are reimbursed separately; Health centres receive annual budget based on capitation (inclusive of medicines cost. Medicines: PFSA manages procurement pricing. Generally, public sector pricing includes a 25% mark-up and is tax-exempted. Some medicines are exempted from standard policy (e.g. diabetes medicines have no mark-up, Cancer medicines have 50% reduction on standard mark-up). The government reimburses the costs of 690 medicines with 5% patient contribution. Health Program Medicines (e.g. HIV/TB, malaria, reproductive health) are supplied free of charge to patients. Private sector prices are highly variable.
Quality	FMHACA assesses quality of therapeutic goods at registration. Frequency of monitoring on quality of services and health goods is unknown. Post marketing surveillance of medicines is conducted annually.
Utilisation and budgetary manage-ment	Centralised: Ministry of Finance and Economic Development allocates tax revenue and donor fund to health budget. It monitors expenditures for drugs, medical supplies, and equipment at Federal level. Decentralised: At the regional level, health care budget is allocated by regional bureau of finance and economic development and delivery are augmented by donor funds or programs. NGOs support medicine supply by running their own programs and importing drugs, supplies, and medical equipment. Some NGOs distribute these goods to affiliated health institutions. Parastatal organizations cover medical expenses of their employees through direct reimbursement, providing health services through their own clinics and dispensaries, and purchasing health insurance for employees.
Monitoring and data governance	Expenditure: Ministry of Finance and Economic Development, Regional Health Bureaus regularly collects data; Donor and NGO reports for individual projects provide additional information. Quality and safety of health technologies & services: FMHACA manages data on Product Registration, Licensing, & Quality Assessment Data and communication infrastructure: Integrated Pharmaceutical Logistics System established in 2009, is used for recording and reporting at different levels of the supply chain.
Stakeholder participation	Donors are involved in financing of medicines. The Health Sector Development Program governance structure allows the participation of donors at each level (policy and technical level)







FINLAND

Jaana Martikainen Social Insurance Institution (Kela), Research Department email: jaana.martikainen@kela.fi phone: +358 40 192 3827

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

OUT-PATIENT IN-PATIENT

		OUT-PATIENT	IN-PATIENT
		Pricing in the out-patient sector	Pricing in the in-patient sector
		Non-reimbursable pharmaceuticals can be priced freely	
		Statutory pricing for reimbursable pharmaceuticals	Price negotiations or tendering of
		 Pricing procedures include: 	pharmaceuticals.
		o external price referencing	Each hospital has its own
		o internal price referencing	pharmaceutical formulary.
		 health economic evaluations 	, ,
	PRICING	For generics: price linkage and reference pricing (RPS)	
	8	Wholesale remuneration not controlled	
	_	Pharmacy remuneration	
		 Statutory regressive mark up 	
		Different mark ups for prescription and non-prescription products	
		WAT	
		VAT - Standard rate 24%	
		Reduced rate for medicines 10%	
		- Reduced rate for medicines 10%	
		Reforms valid from Jan 2016	
		Generics:	
		 Price of the first generic must be 50% (now 40%) lower than price of the originator. For packages including devices, -40% is still valid. 	
		 Price of the originator included in RPS has to be lowered nine months after generic 	
		entry into RPS (new regulation).	
ı		Mandatory price info of the lowest priced product in RPS by pharmacies.	
		Reimbursement in the out-patient sector	Reimbursement in the in- patient sector
		Positive list	
		Defendance (DDO)	Hospital pharmacies issue medicines only to their own
		Reference price system (RPS) - Since 2009	wards and departments.
		 Generic reference price groups: same active substance, quantity and pharmaceutical 	marae ana aeparamente.
	-	form, closely corresponding package size	Pharmaceuticals used in
	EIMBURSEMENT	ionii, dioosi, conceptinang package dib	hospitals are included in the patient's daily charge.
	Σ	Co-payments	patient's daily charge.
	SE	Basic reimbursement 65%	
	꼰	Lower special reimbursement 35%	
	B	Higher special reimbursement €3 per purchase	
	₹	After reaching the annual limit to co-payments (€612 in 2015) €1.5 per purchase	
	A H	Mechanisms for vulnerable groups	
		Better reimbursement rate for patients with chronic and severe diseases	
		Reforms valid from Jan 2016	
		 Implementation of an €45 annual threshold to be paid in full by a patient before 	
		receiving reimbursements. Concerns only patients aged 18 years or more.	
		 Basic reimbursement increased to 40% (now 35%). 	
		 Need of restricted reimbursement in RPS re-evaluated and abolished if redundant nine 	
		months after generic entry into RPS.	

Two-year time limit in the criteria for special reimbursement status abolished.

VIGILANCE

FRANCE



The pharmaceutical system in France in the in- and out-patient sector



New medicine

European Medicines Agency (EMA)

French Health Products Safety Agency / Agence nationale de sécurité du médicament et des produits de santé (ANSM)

Task: Decision on authorization and registration

Quality, safety, efficacy (Directive 2004/27/EC) and Public Health Code Criteria:

French Health Products Safety Agency / Agence nationale de sécurité du médicament et des produits de santé (ANSM)

Decision on prescription, dispensing requirements and if a pharmaceutical fulfills the criteria of pharmaceuticals Criteria:

Directive 92/56/EEC, law on prescription requirement, prescription requirement order etc.

ANSM is also in charge of pharmacovigilance

French National Authority for Health / Haute Autorité de santé (HAS)

Task: Health technology assessment and medico-economic assessment (only for innovative drugs)

Criteria: - HTA: Clinical benefit and therapeutic interest (SMR), level of improvement of clinical benefit (ASMR)

- Medico-economic: incremental cost-effectiveness ratio (RDCR)

OUT-PATIENT

PRICING

REIMBURSEMENT

Pricing Committee (CEPS)

Price negotiations Task: Criteria: At ex-factory level, depending on ASMR

+/- RDCR

Task: Publication of exfactory and retail price (distribution mark-ups regulated)

Sickness funds union (UNCAM)

Task: Reimbursement rate SMR, reimbursement Criteria: rates (15%,35%, 65%)

IN - PATIENT

List of authorised medicines in hospital

PRICING

REIMBURSEMENT

Drugs on the top of DRGs

Drugs included into the **DRGs**

Hospital purchasing

Pricing Committee (CEPS)

Price negotiations Task: Criteria: At ex-factory level.

depending on ASMR +/- RDCR

Price negotiations Task: or tendering of medicines

body or union

Criteria: Depending on the

product or on the market situation of the medicine

Ministry of Health and Ministry of Finance

Distribution mark-ups Task:

regulation Wholesalers

Criteria:

pharmacists margins

Ministry of Health

Task: List registration and publication

100% reimbursement rate list of medicines on list of authorised medicines in hospitals

Pharmaceutical companies Wholesalers **Pharmaceutical and Therapeutic Committee** per hospital Task: Decision on use of medicines **Pharmacies Hospitals**

French Health Products Safety Agency / Agence nationale de sécurité du médicament et des produits de santé (ANSM)

- Advertising control and distribution of Rational Drug Use Guidelines Commission
- Pharmacovigilance Commission

OUT-PATIENT

IN - PATIENT





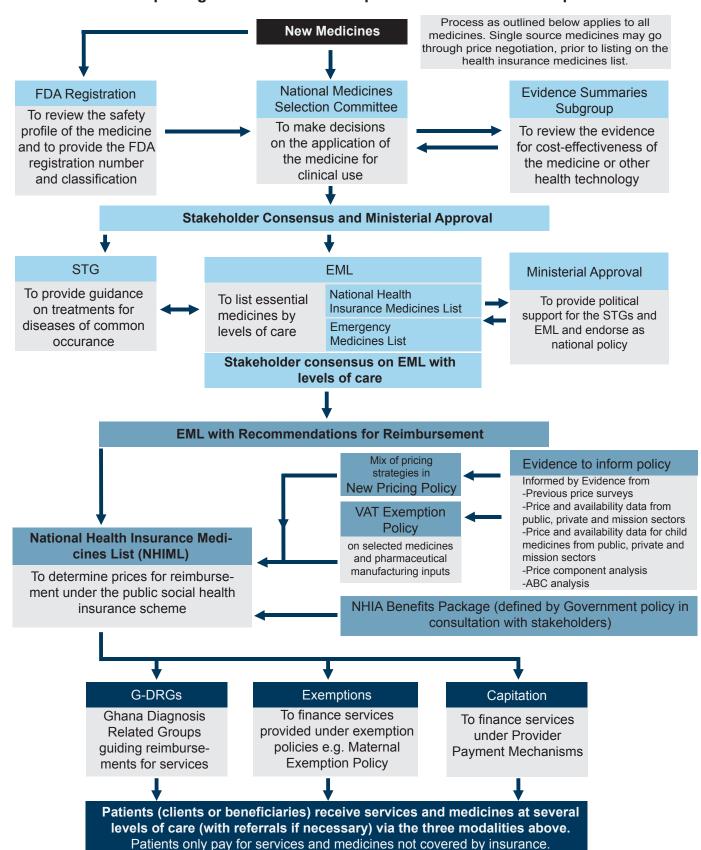




GHANA

Ghana National Drugs Programme, Ministry of Health and +233302661670, gndp@ghndp.org Medicines Transparency Alliance Ghana, +233504529867, info@metaghana.net WHO Country Office for Ghana

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector



PRICING

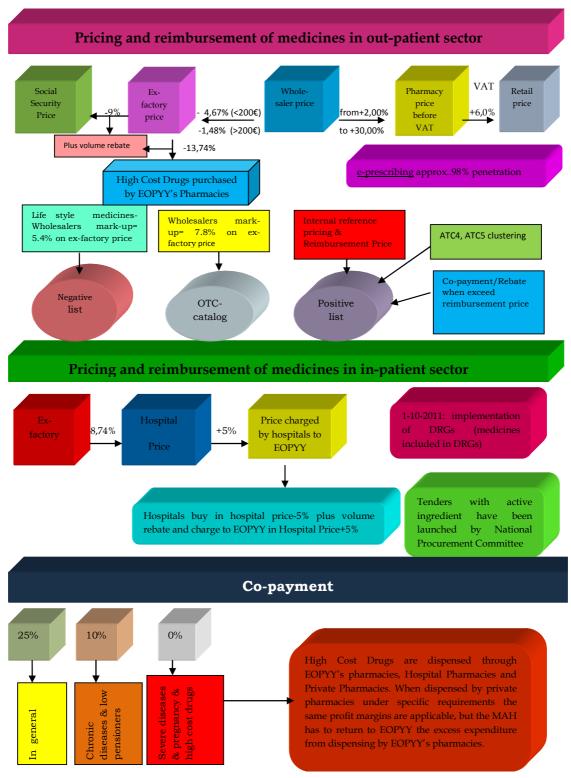
REIMBURSEMENT





GREEK HEALTHCARE ORGANIZATION FOR THE PROVISION OF HEALTHCARE SERVICES (EOPYY)

The pharmaceutical system in Greece in the in- and out-patient sector



Litsa Panagiota, Kani Chara, Kourafalos Vasileios Vienna, 12-13 October 2015 for PPRI conference







HUNGARY

Pharmaceutical pricing and reimbrsement polices in the in- and out-patient sector

Pricing

Reimbursement

Pricing regulations apply for only reimbursed drugs in the in- and out-patient sectors. Free pricing prevails outside the reimbursement system. VAT: 5% for all medicines

Pricing in the out-patient sector

Pricing at ex-factory level

- > External reference pricing: EU 28 + Switzerland + Norway + Iceland
- > Internal reference pricing therapeutic groups and active substance groups with fixed prices

This applies for generic drugs and drugs with similar efficacy.

Maximum amount of reimbursement for each drug in the group is based on the lowest priced medicine (with a minimum required DOT turnover).

Required cut down prices for generic drugs:

1st generic drug – 40%,

2nd generic drug – 20%,

3rd generic drug – 10%,

4-6th generic drugs – 5%,

afterwards 0,3 Euro Cent.

Biosimilar drugs: yearly tendering process, the cheapest medicine is required to prescribe for the new patients. Required cut down prices for biosimilar drugs: 1st – 30%; 2nd – 10%; 3rd – 10%

- ➤ Sales representative registration fee ~ 3100 EUR/capita/year
- > Cost-effectiveness requirement for innovative medicines (ICER \leq 2-3 x GDP per capita)

Pricing at wholesale level

- Strictly regulated regressive margins
 - 8% 6,5% 5% 4,4%, depends on the ex-factory price
- > Statutory pricing according to Decree of the Ministry of Health 5/2007

Pricing at pharmacy level

- Strictly regulated regressive margins
 - 27% 23% 20% 18%, depends on the wholesale price
- > Co-payment Patients should pay 1 EUR for 100% reimbursed drugs
- > OTC products have free pricing
- > Statutory pricing according to Decree of the Ministry of Health 5/2007

Pricing in the in-patient sector

> Centralised or hospital tendering is required for some medicines

High-cost oncology and biological drugs (item-based reimbursement)

Separate budget for haemophilia and HCV infection

Tenders are valid for 1-3 year.

> Pharmaceutical companies may offer discounts to hospitals or to NHIFA (National Health Insurance Fund Administration).

Main acts

- Decree of the Ministry of Health 32/2004 (IV.26.) Legal framework for price setting
- Decree of the Ministry of Health 5/2007 (I.24.) wholesale and pharmacy mark-up, price margins
- Act XCVIII of 2006 on the Safe and Economic Supply and Distribution of Medicines and Therapeutic Medical Devices

Links

http://www.oep.hu/pupha

http://www.oep.hu/iframes/gyogyszerkereso

http://www.oep.hu/felso menu/szakmai oldalak/publikus forgalmi adatok/gyogyszer forgalmi a datok

Reimbursement in the out-patient sector

Positive list

Positive list publicly available for reimbursed drugs.

Reimbursement categories

- > Without restrictions normative reimbursement 25%, 55% and 80% reimbursement provided to patients
- > With restrictions binded to therapeutic indication and specialization 50%, 70%, 90%, 100% reimbursement provided to patients
- > Special medicines for haemophilia and HCV infection
 - 100% reimbursement provided to patient
- Vulnerable groups

Named patient program:

Fairness reimbursement for seriously ill persons without reimbursed therapy or in off-label indications. Decision is based on individual cases.

Patients with Prescription Exemption Certificate:

Fairness reimbursement for socially indigent persons. Decision is based on individual cases.

Special requirements

- > Generic drugs and drugs with similar efficacy are labelled to therapeutic or active substance groups
- > Price volume agreements on medicines
 - ~ This provides a secure cap for budget overspending for certain drugs or indications.
 - ~ Simple payback on every unit sold
 - ~ Outcome contract which stipulates that the Marketing Authorization Holder (MAH) pays back a pre-determined amount, if the real-life effectiveness of the product falls behind the clinical efficacy on which its reimbursement dossier has been based.
- > Reimbursement payback for all pharmaceutical companies
 - ~ overspending-based payback in case of defined budget deficit
- > Reimbursement payback for all wholesale companies
 - 2,5% payback
- > Statutory 20% payback on sales revenue
- ➤ Statutory 10% additional payback on sales revenue for drugs being reimbursed for 6 years without competitors

Reimbursement in the in-patient sector

- > high-cost oncology and biological drugs (item-based reimbursement) 100% reimbursement category for expensive medicines that are used in hospitals. Reimbursements of these drugs are binded to therapeutic indication and paid directly by the Health Insurance Fund Administration.
- > There is no *co-payment* for hospital medicines.
- > The diagnoses-related group (DRG) system covers all the costs of acute hospital care, including pharmaceuticals.





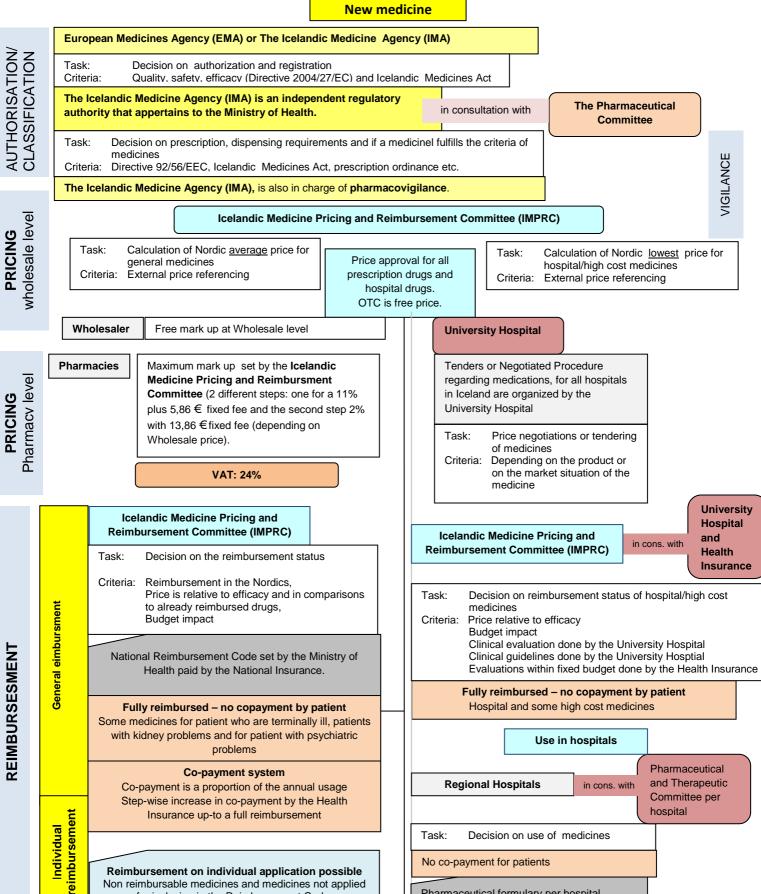




Iceland

Icelandic Medicine Pricing and Reimbursement Committee Telephone: +354 553 9000 e-mail: verd@lgn.is

Pharmaceutical system in Iceland in the in- and out-patient sector



Reimbursement on individual application possible Non reimbursable medicines and medicines not applied

for inclusion in the Reimbursement Code.

No co-payment for patients

Pharmaceutical formulary per hospital

Sept. 2015







IRELAND

Pharmaceutical System in Ireland

Pricing of Pharmaceuticals

The IPHA (Irish Pharmaceutical Healthcare Association) Agreement continues at the moment with a guiding reference to prices in specified EU Member States – Austria, Belguim, Denmark, Finland, France, Germany, Netherlands, Spain and United Kingdom. However, the statutory foundation for Pricing rests in the Health (Pricing & Supply of Medical Goods) Act 2013 which introduced Reference Pricing.

New Chemical Entities

NCE are referred for a Health Technology Assesment to assist HSE decisions.

Product Approval

Approved products are added to the Reimbursable List. This includes the GMS and Community Drugs Schemes and also High Tech Arrangements.

Medicines Management Programme

In 2013 the multi-disciplinary Medicines Management Programme headed by the National Medicines Information Centre (NMIC) and the National Centre for Pharmacoeconomics (NCPE) in collaboration with the HSE-Primary Care Reimbursement Service (HSE-PCRS) was established.

Aims of the MMP include

- Ensuring that patients have access to the essential medicines that they need
- Facilitating more cost-effective prescribing with initiatives in relation to high-cost medicines
- Ensuring value for money in relation to medicines and
- Enhancing evidence based prescribing and optimising patient safety through a reduction in medication related adverse events.

Preferred Drugs Initiatives

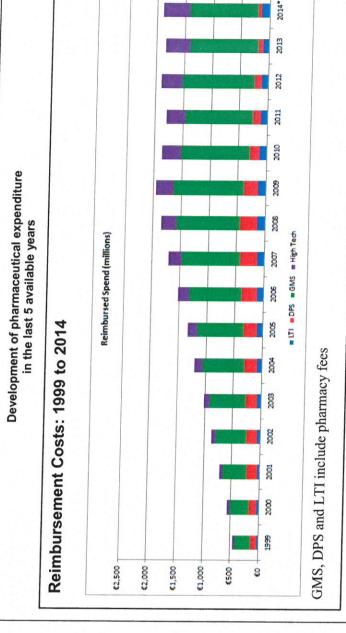
The Preferred Drugs Initiative, which identifies a single preferred drug' within a therapeutic drug class, offers prescribers useful guidance on selecting, prescribing and monitoring a drug for a particular condition. For each Preferred Drugs evaluation, useful 'Prescribing Tips and Tools' and 'Information for patients' are also available to download.

- Preferred Drugs for PPIs and Statins PPI = Lansoprazole, Statin = Simvastatin
- Preferred Drugs for SSRIs and SNRIs SSRI = Citalopram SNRI = Venlafaxine
- Preferred Drugs for ACE Inhibitor and ARBs ACE Inhibitor – Ramipril ARB = Candesartan
 - Preferred Drugs for Urinary Incontinence & Overactive Bladder = Tolterodine ER
- Preferred Drugs for Oral Anticoagulants = Warfarin and where Warfarin is not suitable Apixaban

Prescribing and Cost Guidance

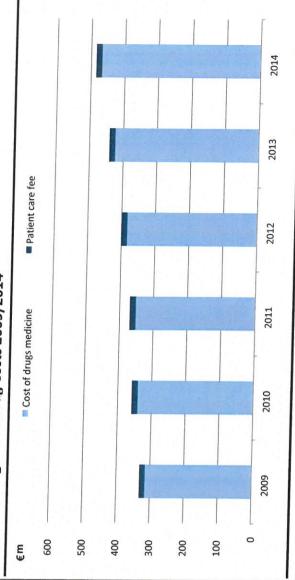
Focus primarily on the associated costs of particular treatments, as well as providing useful information for prescribers and other healthcare professionals regarding the prescribing, monitoring and reimbursement of these treatments.

 Prescribing & Cost Guidance for Inhaled Medicines for Asthma and Chronic Obstructive Pulmonary Diseases (COPD)



Expenditure on High Tech Drugs Expenditure on the scheme was €485 million in 2014, representing almost 50% increase when compared with 2009. While the patient care fee has remained relatively stable at around €17 million a year, expenditure on drugs and medicines has increased from €315 million in 2009 to €468 million in 2014.

High Tech Drug Costs 2009/2014



New Initiatives in 2014/2015

- Core Lists for each of the Long Term Illness (LTI) conditions
- Expanding eligibility to include free GP Services to all under age 6 years and over 70 years
 - Cycle of Care Type 2 Diabetes
- Online browser for annual dataset submission Asthmatic Patients

Key

GMS – General Medical Services Scheme – This provides for people who are unable without undue hardship to arrange general practitioner medical and surgical services to receive a medical card for free general medical services. Medicinal Items are prescribed from a specified Reimbursement List. Prescription Fee applies.

DPS – Drugs Payment Scheme – This is a co-payment scheme for people who do not have a Medical Card – an individual or family has now to pay no more than (currently set at) €144.00 in a calendar month for approved drugs, medicines and appliances.

LTI – Long Term Illness Scheme – Drugs and Medicines are provided free of charge to patients who suffer from any of the 16 listed Illnesses – Mental Handicap, Hydrocephalus, Cerebral Palsy, Muscular Dystrophy, Haemophilia, Diabetes Mellitus, Diabetes Insipidus, Epilepsy, Multiple Sclerosis, Parkinsonism, Cystic Fibrosis, Phenylketonuria, Acute Leukaemia, Mental Illness (Under 16yrs of age), Spinal Bifida and Conditions arising from the use of Thalidomide

High Tech – For the supply and dispensing of High Tech medicines through Community Pharmacies.

HSE - Health Service Executive







Pharmaceutical Pricing and Reimbursement Policies in the In- and Out-patient Sectors in Kenya

Ministry of Health, Afya House, Cathedral Road, Box 30016-00100, Nairobi, Kenya +254 20 2717077 www.health.go.ke Mbindyo R1, Cheruiyot S2, Siyoi F3, Forshaw C4

(1) WHO Country Office - Kenya, (2) Ministry of Health - Kenya, (3) Pharmacy & Poisons Board - Kenya and (4) DANIDA Health Sector Programme Support - Kenya

AUTHORIZATION CLASSIFICATION

Ministry of Health: Pharmacy and Poisons Board (PPB)

Task: Decides on Marketing Authorization and Categorization (Scheduling) Criteria: Quality, Safety & Efficacy Law: Pharmacy and Poisons Act, Cap. 244/1957 Reforms: Establishment of a Food & Drugs Authority and Pharmacy Council (underway)

Draft Policy and Bill are being developed to implement this reform

	Aspect	Public Sector	Faith-Based Sector (FBO)	Private Sector
		MOH - National Medicines & Therapeutics Committee	the national EML.	
	Selection (for financing)		However, the FBO sector largely aligns with the KEML - may make some modifications (e.g. when EML is considered out of date) • Adapted by Mission for Essential Drugs & Supplies (MEDS) Formulary Committee	Some private hospitals use KEML for procurement & prescribing - mostly as a cost- effectiveness tool (not mandatory)
	Formulary (for procurement)	Kenya Medical Supplies Authority (KEMSA) formulary (extracted from the KEML & based on available funds)	Adapted from KEML based on annual review of requirements of FBO facilities. May also supply non- formulary items (ad-hoc pricing)	Individual hospitals may develop formularies as a tool for internal cost control
	Pricing policies for medicines	NO explicit pricing policy for medicines countrywide. However, system, which is linked to financing arrangements Some medicines for priority health programmes are provide immunization, maternal & child health		
	VAT	Kenya Revenue Authority (KRA): NO VAT on medicines - but im Law: Value Added Tax Act (Cap. 476)	porters have to seek exemption for each consignment	
	Manufacturers	No regulation of ex-factory prices. Prices usually depend on the common approach.	procurement agent and the procurement methods they	apply (as below). Tendering is the most
	Procurement Agent KEMSA: a state agency Law: KEMSA Act No.20 of 2013		MEDS: A non-profit trust established by the churches	Individual wholesalers (local or international). No law on wholesale vs retail business
	Dragurament	Generic procurement is applied routinely by KEMSA & MEDS No law applies but Kenya National Pharmaceutical Policy (KNPP	Mostly brand-name	
	method(s)/ Legislation Open tender (mandatory), international if necessary for adequate competition. Law: Public Procurement & Disposal Act 2005 (Cap 412A)		Restricted tender to pre-qualified suppliers (international/national). Pooled procurement with other FBOs (e.g. Uganda, Zambia) - select items. No applicable legislation	Direct procurement by facilities & retailers as feasible. No applicable legislation
	Wholesale	Public health medicines issued for free to facilities (all sectors) (paid by govt. unit or donor)	through KEMSA & MEDS. Agreed fees for distribution	No wholesaler role in public health medicines.
	Remuneration/ Legislation Cost + 8% mark-up. Partial cost recovery (e.g. staff costs paid directly by Government). NO applicable law and NO price referencing		Cost + regressive mark-up (5 -22%). Full cost recovery (availability & prices usually higher than KEMSA) No price referencing	Average mark-up 25%. Discounts of 2-3% for prompt /reliable (cash) payment.
NO law/guidance on pricing/margins to patients (all sectors). No legal re Pharmacy However, facilities are expected to pass on the full benefit of any free m				
	remuneration	'Course-of-treatment' pricing common in public & FBO facilities.		Cost + mark-up (each med.)
	(Retail pricing)	NO legislation on pricing to patients. Waivers may apply for some patients	Waivers may apply (for approx. 10% who cannot afford to pay)	No waivers, discounts common
	Dispensing/ other fees	Not applicable - public officers cannot charge patients fees cing in the out-patient sector	Not applicable. FBO staff are salaried - no extra charges to patients	No legislation on dispensing fees. Average mark-up 30% cing in the in-patient sector
	FII	cing in the out-patient sector	FII	cing in the in-patient sector

<u>Uninsured</u>: Medicines paid out-of-pocket if accessed through a health facility. The final patient price depends on the sector (e.g. public/private/FBO)

No policies/mechanisms at the interface between out- and in-patient sectors. However, any government-subsidized medicines are also subsidized in all sectors In all sectors, the $\underline{\text{uninsured}}$ pay out-of-pocket for the full cost of hospitalization (including medicines). No special pricing arrangements apply for in-patient medicines.

Reforms: The most desirable & comprehensive reforms relate to overhaul of the healthcare financing architecture – particularly the policy and institutional arrangements (see below)

Aspect	Public	Private		
Institutions	National Health Insurance Fund	Private insurers (#20 approx.)		
Task	Collection & disbursement of mandatory health insurance contributions	Provision of health insurance services		
Law	NHIF Act No 9 of 1998	Operate independently – only governed by a general insurance regulator (prudential compliance)		
Benefits overview	NHIF reimburses the full cost of treatment (inpatient & outpatient) in over 400 accredited Public , FBO and some private health providers across the country	Reimburse the full cost of treatment (inpatient & outpatient)		
Exclusions	NHIF does not exclude any disease	Private insurers may have exclusions		
Medicines	No special provisions on medicines coverage;	No provisions on medicines coverage;		
Coverage	No positive/negative lists	ositive/negative lists No positive/negative lists		
Provider	Each insurance provider independently determines 1) eligibility criteria for providers and accredits them to offer services; and 2) the reimbursement rates for			
selection	services and products. Some private providers have pursued international accreditation			
Coverage	Overall insurance coverage is only 17% (primarily NHIF); No specific provisions for medicines			

Reimbursement in the out-patient sector

Reimbursement in the in-patient sector

Both NHIF & Private insurers reimburse full cost of prescribed medicines (up to specified spending limits). For private providers, the NHIF rebate is so low that drug No positive or negative lists. The full cost of medicines is reimbursed for in-patients (up to specified spending limits).

It is likely that the retail costs of drugs in Kenya are inflated with margins at each resale level, set at a minimum of 30% by law, with entrenchment of middle men, i.e. wholesalers, also by law. This has a net effect of keeping prices high in retail pharmacies, which is where most people purchased medicines due to persistent stock outs in public facilities.

- Establish legal mandates for the following national stewardship functions and establish public (state) institutions to execute them:
 - Regulate pricing and reimbursement and ensure overall economic regulation in the sector Health benefits & tariffs regulator
 - Regulate the quality of care and accredit qualifying eligible health facilities (public, FBO, private) Care
 - Mandate evidence-based therapeutics guidance (including essential lists) as statutory tools for prioritizing public financing - HTA agency

• The MOH is spearheading the development of a healthcare financing policy and strategy. A critical aspect (currently missing) is coherent pricing and reimbursement policies, which should prioritize generic prescribing and the application of evidence to guide decisions. Advocacy is ongoing towards embedding the above stewardship structures into the health financing policy reforms.

REFORMS

REIMBURSEMENT







LITHUANIA

National Health Insurance Fund under the Ministry of Health of the Republic of Lithuania

(+37052364100, vlk@vlk.lt)

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

OUT-PATIENT

IN - PATIENT

PRICING at ex-factory level

Pricing in the out-patient reimbursement

Pricing policies for reimbursable medicines External price referencing: Declared manufacturer price is compared with 95 % of the average manufacturer prices in reference countries (8 countries)

The first generic is required to be priced 50% below the originator. The second and the third follower required to set their prices 15% lower than the cheapest product and the following ones need to be cheaper

The first biosimilar is required to be priced 30% below the originator. The second and the third follower required to set their prices 10% lower than the cheapest product and the following ones need to be cheaper

Pricing in the in-patient sector (Public hospital)

Negotiations Committee under the Ministry of Health

Price negotiations

Expensive hospital medicines included in the List of Centrally Procured Medicines and Medical Devices (centrally purchased by the NHIF)

Hospital medicines not included in the List of Centrally Procured Medicines and Medical Devices

Statutory pricing

Wholesales Regressive margins

Pharmacies Regressive margins

VAT: 5% for reimbursable medicines, 21% for nonreimbursable medicines

Tendering Price negotiations

Expensive hospital medicines included in the List of Centrally Procured Medicines and Medical Devices All hospital medicines

Statutory margins are not relevant, unless products are from community pharmacy

> VAT: 5% - reimbursed medicines 21% - not reimbursed medicines

Reimbursement in the out-patient sector

Positive list (500 active substances included on positive list) Reference price system (RPS)

ATC 5 & 4 level (Lowest price of medicine in reference group)

Percentage co-payment

10%, 20%, 50% of reimbursed rate, depends on severity of the disease (the more severe, the higher the reimbursement rate), 100% reimbursed medicines has co-payment until 1.5 EUR (depends on retail price, exception Insulins)

Mechanisms for vulnerable groups

100 % reimbursed rate for all reimbursed medicines for children, disable patients

Reforms

MEA: price volume, expenditure cap, risk sharing

E-prescriptions system

Reimbursement in the in-patient sector

Expensive hospital medicines included in the List of Centrally Procured Medicines and Medical Devices (26 active substances)

Out-patient list also relevant for in-patient sector

Medicines are integrated in the lump sum (with some exceptions) which can be generated for reimbursement Hospital formularies are not centralized Pharmaceutical formulary per hospital

No co-payment in hospitals

Reforms

price negotiations with manufactures or wholesalers strategy for the acquisition of patented expensive hospital drugs

PRICING at wholesale and pharmacy level

REIMBURSEMENT



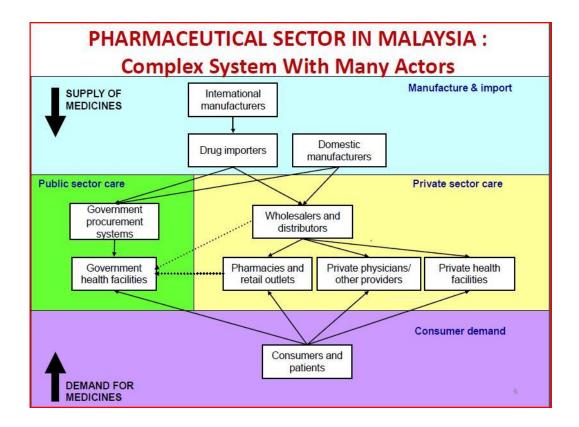






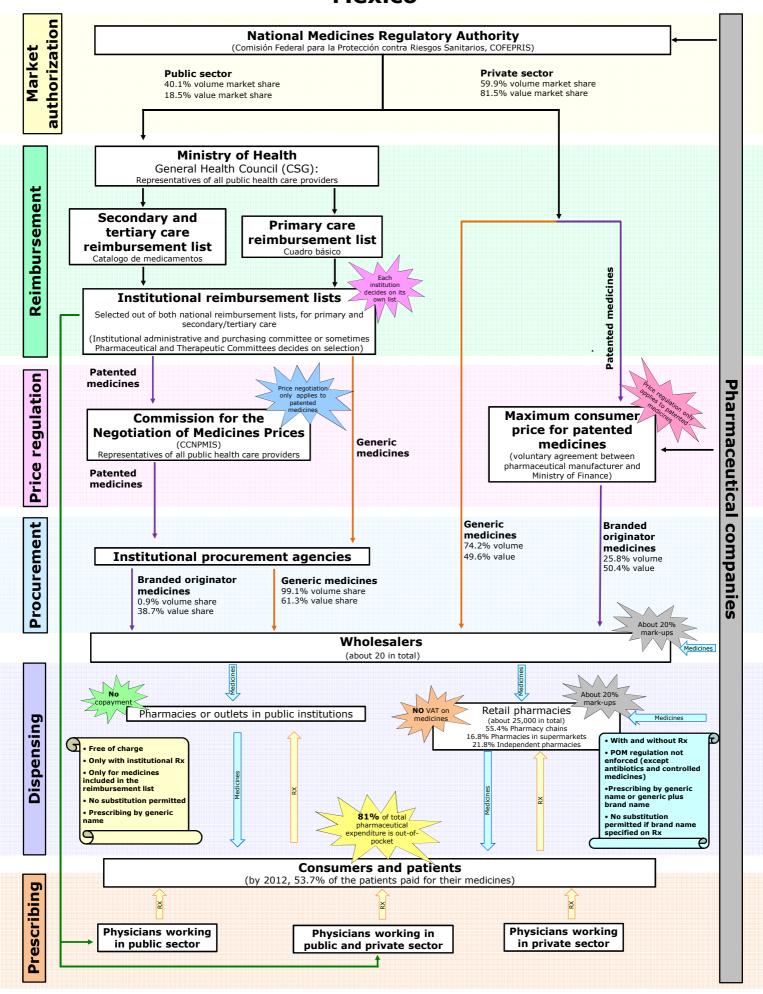
MALAYSIA

Kementerian Kesihatan Malaysia & University Technology MARA, Yahaya Hassan, Noorizan Abd. Aziz, Nur Liyana Zainal Bahrin, Nur Wahida Zulkifli, Azlan Ahmad. <u>Tel:603-32584647</u>; Email: nurwahidazulkifli@gmail.com



- Malaysian's healthcare system consists of GOVERNMENT and PRIVATE institutions.
- As for government healthcare facilities, they are functioning through a
 SUBSIDISATION SYSTEM. Government will subsidise the cost incurred for the
 healthcare treatment of the patients. Our public need to pay just a small amount as registration fees while the rest will be borne by government. The subsidy comes from
 country's revenue and taxpayers' money.
- As for the government healthcare institutions, they have been operating using a
 NATIONAL DRUG FORMULARY and every institution conduct their service based
 on the allocation given by the government. The allocation were given based on certain
 criteria such as number of bed, specialty services offered and number of patients en rolled.
- As for the private institutions, costs incurred during treatment are solely under the PATIENTS' RESPONSIBILITY. They might opt for payment under company's coverage, personal insurance scheme or from their out-of pocket money.
- As for current practice, our public healthcare institutions have not been any of the reimbursement policy.

Pharmaceutical Pricing and Reimbursement in Mexico*

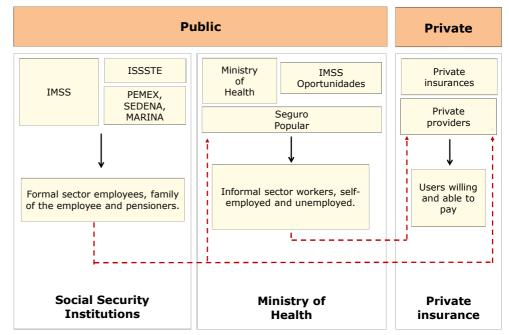


Mexican Health System Structure

Health care provided by segmented networks, each institution employs its own staff, without synergies and high duplication. Employment status determines the health provider.

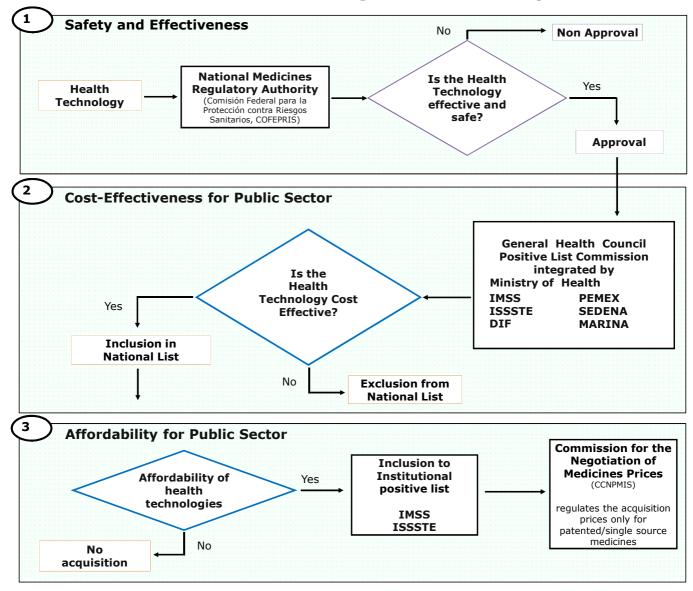
The largest providers are:

- Instituto Mexicano de Seguridad Social (IMSS), for people in formal employment.
- Instituto de Seguridad y Servicios Sociales de los Trabajadores del Estado (ISSSTE), for civil service employees.
- Seguro Popular covers remaining families



Mexican Health System organization, diagram based on Gómez Dantés, 2011

Reimbursement decision making in the Mexican public sector[‡]



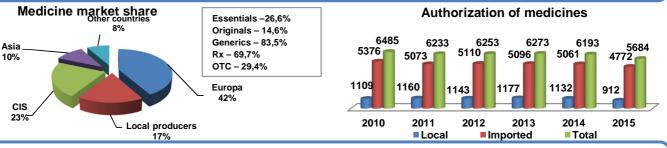


Pharmaceutical system in the Republic of Moldova

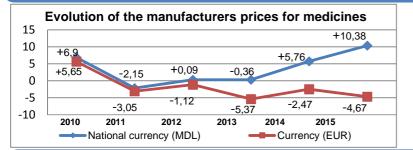
The Republic of Moldova is a landlocked country in Eastern Europe, bordered by Romania to the west and Ukraine to the north, east, and south. It declared independence in 1991 as part of the dissolution of the Soviet Union. Moldova is a member state of the United Nations, the Council of Europe, the World Trade Organization (WTO), the Organization for Security and Cooperation in Europe (OSCE), the GUAM Organization for Democracy and Economic Development, the Commonwealth of Independent States (CIS) and aspires to ioin the European Union. Its population is 3 557 634.

Distribution of pharmacies Types of the pharmaceutical enterpises Pharmacies in the The number of the Privat dispensarys 4% pharmacies pharmacies5 1993 Urban aria - 1380 5% Medical assistence The number of the population enterprise in Local per Rural aria - 3352 rural... pharmacie 1785 Storehouses producers 1%

- The most of the pharmaceutical enterprises are located in the urban area.
- Rural area is assured by the pharmaceutical services through medical assistant sections.
- The suppliers (45) importe the medicines from 57 countries. They provide the hospital sector (state procurements) and private pharmacies.
- The local producers cover 17% of the pharmaceutical market. 26% from their portfolios are essential medicines. The most representative groups are D, J, A, C, N and R. Moldavian producers export their medicines in 11 countries.



- For the registration of the medicine the applicant shall submit the dossier in CTD format. The procedure for issuing the certificate of the registration of the drug lasts 210 days.
- The medicines quality is checked by the Laboratory for Quality Control, which is certified according to ISO 9001: 2008. It performs subsequent control, selective to products manufactured according to GMP standards and series-by-series for non-GMP drugs.



Differentiated value added tax

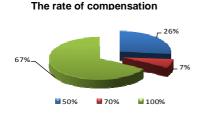
Purchase price (MDL)	Final margin	Wholesale margin	Pharmacy margin
0 - 30,00	< 40 %	< 15 %	< 25%
30,01- 60,00	< 37%	< 12%	< 25%
60,00 - 120,00	< 26 %	< 10 %	< 16 %
120,01 - 240,00	< 21 %	< 8 %	< 13 %
>240,00	< 16 %	< 5 %	< 11 %

Annotation: The average exchange rate in August - 1 EUR = 21,1864 MDL, but on 25 September - 22,6684 MDL

- The medicines prices are regulated by the Government. Prices for all types of medicines (Rx and OTC) are declared annually by the producer/manufacturer. The price accepted for registration must comply the following requirements:
- 1) is the average price of the lowest three prices of the reference countries: Romania, Greece, , Serbia, Croatia, Czech Republic, Slovakia, Lithuania and Hungary;
- 2) generic medicine price does not exceed 75% of the original medicine;
 - 3) medicine price that can not be found in the reference countries must be equal to the average of International Non-proprietary Name (INN) recorded in the Regisrer.

Annotation: Although the prices measured in a foreign currency fell, they raised in the national currency due to the MDL depreciation.

• For drugs from warehouses and pharmacies are established differentiated value added tax. This law was implemented since the 1st of October.



Pharmacotherapeutic groups included in the Reimbursement program

Pharmacotherapeutic group	INN	Pharmacotherapeutic group	INN
Cardiovascular agents	19	Drugs used in diabetes	7
Digestives	5	Epidermolysis bullosa	5
Endocrine therapy	3	Autoimmune disease	3
Drugs used in asthma therapy	4	Ophthalmic diseases	4
Treatment and prophylaxis agents	12	Prophylaxis of iron deficiency anemia and folic	2
used in children (0-5 years)	12	acid deficiency during pregnancy	
Cystic fibrosis	2	Mistenia gavis	1
Antiepileptics	6	Multiple sclerosis	4
Parkinson's disease	2	iviuilipie scierosis	
Nervous system	11	Total	87

- The methodology of reimbursement of medicines was implemented for the first time in 2005.
- Since 2013 all medicines without GMP Certificate have been excluded from the List of reimbursement of medicines.
- At the moment, the List of reimbursement of medicines includes 87 INN (584 medicines). The list contains drugs from 16 pharmacotherapeutics groups.
- The procedure for inclusion in the list of the reimbursement medicines recently has been changed. The submission of dossiers by producers.
- The approval decision belongs to the Council (Minister of Health, Medicines and Medical Devices Agency, National Health Insurance Company, etc.), which sets the rate of the compensation (10-100%).



The Netherlands

Ministry of Health, Welfare and Sport

AUTHORIZATION/CLASSIFICATION

EMA or Medicines Evaluation Board (CBG)

- Decision on authorization and registration
- Quality, safety, efficacy (Directive 2004/27/EG or Medicines Act

Medicines Evaluation Board (CBG)

- Decision on prescription and dispensing requirements
 - Directive 92/26/EEG and Medicines Act

PRICING

Out patient In patient

Pharmaceutical companies

• Determine list price

Ministry of Health

- Calculation of maximum prices using external reference pricing (Medicines Pricing Act)
- Reference basket: UK, France, Belgium and Germany
- Option to negotiate price for selected medicines

Wholesaler

• Mark up not regulated

Z-index

Publication price list (taxe)

Pharmacies

- remunerated according to taxe-price (pharmacy purchase price)
- 6% VAT for all medicines

Dutch Health Care Authority (NZa)

- Determines tariff for healthcare providers
- Determines special tariff for high cost drug and orphan medicines (addon)

Hospital

- Negotiate with pharmaceutical companies on prices
- In some cases using regional purchasing groups (tenders)
- Apply for special tariff

REIMBURSEMENT

Out patient

In patient

Ministry of Health

- Final decision on reimbursement status based on formal appraisal and advice from the Health Care Institute (ZINL)
- Option to negotiate terms of reimbursement for selected medicines
- Option to conditionally reimburse medicines pending additional research on effectiveness / cost effectiveness

National Health Care Institute (ZINL)

- Advice on reimbursement for all out-patient medicines
- In some cases advice on reimbursement for in-patient products
- Appraisal criteria: necessity, efficacy, cost-effectiveness, feasibility.

Reimbursement System (GVS)

- Positive list for reimbursed medicines
- Internal reference pricing for therapeutic equivalent products (set limit)
- Co-payment: if price is higher than the maximum price or the group price (IRP)
- If registered for specific indication or sub-set of patients reimbursement can be limited
- No reimbursement: most OTC and small number of POM

Health insurers

- Reimbursement if medicine is on positive list
- Generics: therapeutic substitution, preference policy

Reimbursement system:

- Hospital budget
- Reimbursement using DRGs
- Additional compensation for high cost medicines
- No co-payments for patients
- Negotiation between health insurers and hospital on tariff for reimbursement

Hospital

• Individual decision on procurement of medicines

Health insurers

• Reimbursement if medicine is determined to be in line with the current established medical science and medical practice





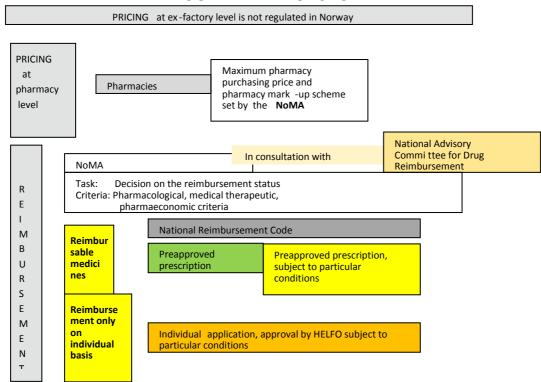


NORWAY

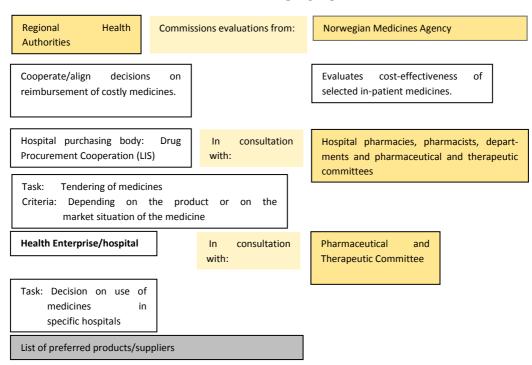
Norwegian Medicines Agency (+47 22 89 77 00, post@noma.no)

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

OUT-PATIENT SECTOR



IN-PATIENT SECTOR





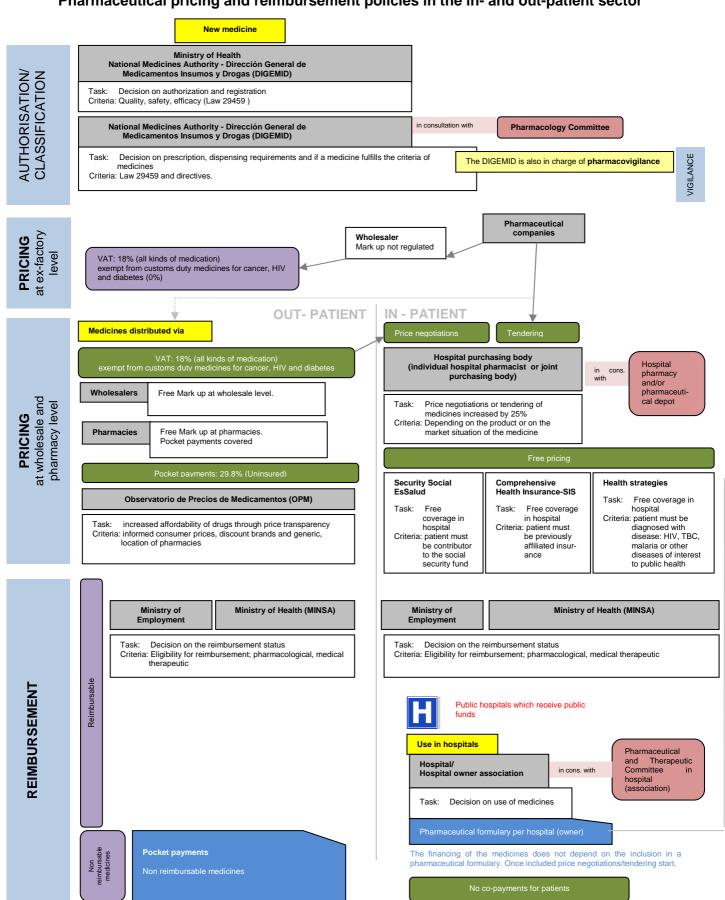






PERU

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector









POLAND

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

New medicine

European Medicines Agency (EMA) OR

The Office for Registration of Medicinal Products, Medical Devices and Biocidal Prod
Task: Decision on authorization and registration, qualification to prescription
Criteria: Quality, safety, efficacy, pharmacovigilance

IN - PATIENT OUT-PATIENT Ministry of Health The drug has to be available in Poland before the reimbursement application is submitted Medicines/Medical devices/FSMP applying for out-Medicines applying for out-patient reimbursement patient reimbursement (chemotherapy or therapeutic program) reimbursed clinical indications (generic) new clinical indication (do not reimbursed yet) the same procedure for original/generic/hybrid/biosimilar product formal evaluation HTA evaluation (clinical and economical) Price negotiations (Economic Commission) product price in EU countries + EFTA countries are supporting information decision of the Minister of Health Medicines distributed via

Wholesalers
Wholesale mark-up – 5%
Pharmacies regressive mark-up
medicines, medical devices VAT –
8 % FSMP VAT – 5% or 8% or 23%

Tendering (involving wholesalers and manufacture's wholesalers)

Maximum mark-up (5% + 8% VAT)

100% → medicines for specific indications (treatment of malignant tumors, psychotic disorders, mental retardation or developmental disorders, infectious diseases epidemic of the specific hazard for the population), war veterans, medicines and FSMP used in pharmaceutical programmes, oncology chemotherapy; in-patient sector are free of charge)

Fixed rate (app. EUR 0.75), 70%, $50\% \rightarrow$ rate depends on the disease duration (up to 30 days or more than 30 days) with correlation to the cost of treatment and the minimum wage

The Act of Reimbursement does not define the originator drug. The law defines the reimbursement INN in specific clinical indication. In case the next drug with the same INN (the next application form) in the same specific clinical indication is applying, its manufacturer is obliged to propose a price decrease of at least 25% in comparison to the first drug.

After the expiry of the period of market exclusivity, the official price must be reduced by at least 25%.

The pricing procedures is only for reimbursement products.

Medicine do not available in Poland, and without authorization and registration

Application for individual access made by doctor/regional/national consultant – decision during 30 days

Application for individual reimbursement made by patients – decision during 30 days

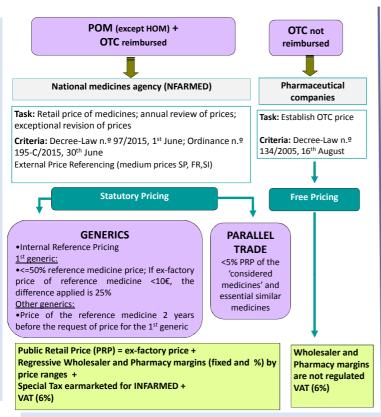


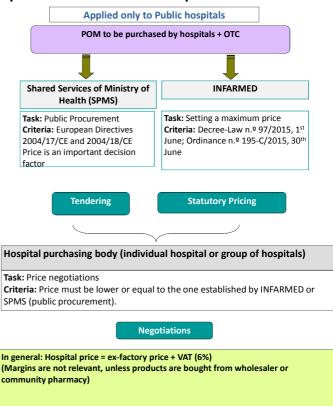




Caldeira, Sónia (sonia, caldeira@ nfarmed.pt); Santos, Cláudia (claudia.santos@infarmed.pt); Furtado, Cláudia (claudia.furtado@infarmed.pt); Ramos, Ricardo (ricardo.ramos@infarmed.pt) INFARMED - National Authority of Medicines and Health Products, I.P. 3rd international PPRI Conference, 12 - 13 October 2015, Vienna

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector







REIMBURSEMENT

NATIONAL HEALTH TECHNOLOGY ASSESSMENT SYSTEM (SINATS) -Technology: Medicines + Medical Devices + Other Technologies

-Assessment:

a) Relative Effectiveness (Added Therapeutic Value)

b) Cost-Effectiveness (Economic Value)

c) Other dimensions of the technology value (including affordability)

-Decisions:

a) Price

b) Financing/reimbursement

c) Control and cost limitation

d) Risk sharing

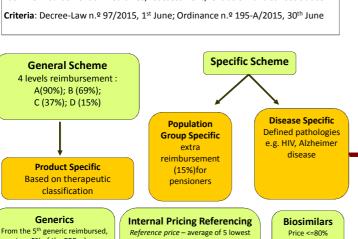
e) Additional monitoring of use

Re-assessment of technologies on the market (ex-post evaluation) – New paradigm -Participation in the European HTA system

0 Figure 1 – SiNATS – A System of Health Technology Assessment to Portugal [1]

Ministry of Health or INFARMED (currently power delegation on generics, biosimilars and reimbursement delist)

Task: Reimbursement of medicines; reassessment; exclusion and sunset clause



Ministry of Health through ACSS (Central Administration of the Health System) and Regional Health Administrations

Task: Financing hospital level of activity, including use of medicines, through Diagnosis-related Groups (DRG). There's a National Formulary with guidelines for the rational use of medicines taking HTA into account and covering both outpatient and inpatient

Special financing of medicines to HIV/ HCV treatment.

Criteria: Medicines and medical procedures to HIV patients are subsidized according to the predicted the number of new HIV patients/ Central financing for HCV treatment Medicines for specific conditions and dispensed in hospitals to out-patient with no co-payment Criteria: medicines reimbursed at 100% for hospital only dispensing Chronic Kidney disease (comprehensive price)

> LISE IN HOSPITALS **National Formulary**

> > in consultation with

Additional financing

Hospital/ Hospital Pharmacy/ Pharmaceutical and Therapeutic

Task: Decision on use of medicines in the hospital Criteria: Ministerial Dispatch n.º 1083/2004

From the 5th generic reimbursed, price <5% of the PRP whose generic application is valid, regardless its decision

PRP at the market (including nongenerics) in each Homogeneous Group (HG); Reimbursement -<5% of the lowest generic price, with at least 5% of market share, in each

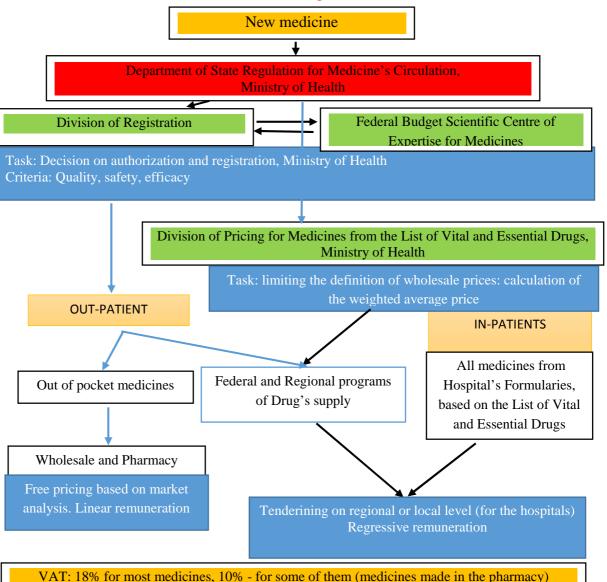
HG

biologic medicine reference price

OUT-

<u>RUSSIA</u> <u>National Research Institution for Public Health, Moscow, Russia</u> +7- 495-917-48-86

institute@niph.ru



Reforms: implementation the referent pricing for medicines from the List of Vital and Essential Drugs
Limiting prices for generics and reproduced biologics

OUT-PATIENT

100 % reim. - for medicines from positive list for Federal ("7 the most expensive nosology", tuberculosis, HIV, vaccines according to National immunization schedule) or Regional State Programs (oncology, 24 rare diseases, rheumatoid arthritis)

100 % reim. - for some vulnerable groups (disabled children till 18 years, adults with disability of I group).

Co-payment: **50%** for some vulnerable groups (unemployed adults with disability of II and III groups); 13% - for all working citizens or their children or other direct relatives from the positive list

IN-PATIENT

100 % reim. for all medicines from the Hospital's Formularies for all patients in the State Hospitals

Reforms: preferential financing the programs of drug's supply at the regional level Creation the registers of patients with rare diseases





SLOVENIA 2015

Health Insurance Institute of Slovenia

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

Responsible institution: Agency for Medicinal Products and Medical Devices **Legal basis**:

- Medicinal Products Act
- Rules on price setting for medicinal products for human use

Maximum allowed prices are set for prescription medicinal products (originators and generics), financed or intending for financing from public funds - List of highest recognised values

External reference pricing system

- Reference countries: Austria, France, Germany, ex-factory prices for calculations
- Price setting (comparison originator, generic)
- Price structure: ex-factory price + wholesale margin + pharmacy fee + VAT
- Setting of higher prices (exceptionally)

Responsible institution Health Insurance Institute of Slovenia Legal basis:

- Health Care and Health Insurance Act
- Rules of classification of medicinal products for human use on the list

Reimbursement criteria: Public health priorities, Clinical criteria, Therapeutic value, Relative effectiveness, Economic criteria, Pharmacoeconomic analysis, Budget impact analysis, Ethical criteria (orphans), Data and evaluations from reference sources

Reimbursement committee

Measures for all drugs

Internal reference pricing system for interchangeable drugs (ATC 5) since 2003

Reference pricing for the rapeutic drug groups (clusters, ATC 4 or 3) since 2013 $\,$

Pricing and managed entry agreements: discounts (reduction of price), rebates (material discount), price-volume agreements, payback agreements, performance-based (outcome-based) agreements

Prescribing restrictions

Prescription drugs

Positive list: 100 % or 70 % covered by compulsory HI, the rest is paid by voluntary co-insurance or by patient,

1.799 medicines (458 INN)

Intermediate list: 10 % covered by compulsory HI, the rest is paid by voluntary co-insurance or by patient,

933 medicines (198 INN)

Exceptions: vulnerable groups (children, young people in education, and patients with certain diseases): 100 % reimbursement for positive list; for socially vulnerable people the voluntary co-insurance is paid by the government.

Ampulated drugs

List B (91 expensive medicines separately paid to hospitals for treatment for in-patients, most of them ATC B or L)

List A (30 medicines separately paid to all providers for out-patients including home treatment)

Health Technology assessment

- There is no HTA body
- The pharmacoeconomic analysis and budget impact analysis have to be included in the application dossier for reimbursement for the drugs with the planned budget impact of 500.000 EUR in the first 3 years
- The explicit Incremental Cost-Effectiveness Ratio (ICER) threshold is set at 25 000 EUR/QALY (1.5 GDP/capita)

Approaches for rational prescribing

- In 2011, a project on the quality of prescribing by general practitioners was initiated a set of 8 quality indicators has been made available on the ZZZS web site
- In 2012, a project "Pharmacotherapy groups and clinical pharmacist consultant" was introduced by ZZZS:
 - The clinical pharmacist consultant has a weekly afternoon practice in the Community Health Center for the admission of patients, for the review of therapies, and for patient counseling.
 - Once a month, the pharmacist's clinic takes place in homes for the elderly.
 - Regular meetings are held every second month for sharing expertise and experiences. In particular, these meetings focus
 on specific drug groups and polypharmacy study case reports prepared by the Pharmacotherapy groups, which consist of
 up to 15 physicians and 1 clinical pharmacist consultant.
- For physicians and pharmacists, on-line access to the data about the drugs dispensed to each individual person has been established. An e-prescription system for primary health care providers is planned for the year 2015.
- Audits focused mostly on prescribing restrictions
- Education (polypharmacy, antibiotics, etc.)

Pharmacies:

- A fee is paid to pharmacies for their services.
- Maximum duration of repeat dispensing is 3 months for the maximum quantity of the drug and 1 year in total. However, all
 drugs with the price of more than 150 Euro per pack have to be issued monthly.







SOUTH AFRICA

National Department of Health
Civitas Building
Cnr. Thabo Sehume Street and Struben Street
Pretoria, Gauteng

The pharmaceutical system in South Africa in the in- and out-patient private sector

Pricing policies for medicines

Health care in South Africa varies from the most basic primary health care, offered free by the state, to highly specialized, hi-tech health services available in the both the public and private sector. The State contributes about 40% of all expenditure on health and is under pressure to deliver services to about 80% of the population. The middle class minority South Africans that utilize private sector services contribute monthly premiums to medical aid schemes of their choice. These schemes serve as funders of the private sector health system. The National Drug Policy, Medicines and Related Substances Act, Pharmacy Act, Health Act, and Pricing Regulations contain regulatory measures which control the sale of medicines in South Africa. Pharmacists and qualified dispensing practitioners can dispense any medicine that is registered in South Africa. Pharmacist's assistants, under the supervision of a pharmacist are allowed to dispense over the counter medicines. Nurses at clinics, usually in rural areas are allowed to dispense up to schedule 4 medicines, after getting permission from the South African Pharmacy Council and the Nursing Council.

Private sector pricing of medicines: The Single Exit Price (SEP) is the selling price for every medicine registered for human use and sale in private sector facilities. The SEP should never change until the medicine reaches the dispensing point e.g pharmacy or dispensing doctor facility. Dispensing fees are allowed to be added on top of the SEP for purposes of remunerating dispensers for their service.





Single Exit prices (SEP) only change after approval is sought and granted by the National Department of Health. SEPs are made available to everyone at no cost. No rebates, discounts or incentive schemes are allowed in South Africa. SEP reviews are determined and announced by the Minister of Health annually. **Public sector pricing of medicines**: The bulk of public health-sector funding comes from National Treasury with some patients only charged a small fee at certain facilities. Medicines for supply to State (government/ public) facilities are procured on tender. The National department of Health ensures that contracts are secured with successful bidders (pharmaceutical manufacturers). Agreed upon medicine prices are communicated to respective officials responsible for pharmaceuticals in the nine South African provinces.

<u>Wholesale mark-ups/Logistics fees:</u> Manufacturers and logistics service providers also referred to as wholesalers and distributors negotiate for the logistics fee. A contract should be in place for such agreements. A manufacturer may use as many logistics service providers as they wish which means different logistics service providers may be paid different fees by the same manufacture depending on the outcome of the negotiation and level of service. The logistics fee is expressed as a percentage of the ex manufacturer price.

Pharmacy mark-ups/Dispensing Fee :DF

Dispensing fees are regulated at a maximum and they can be discounted by the dispenser.

Dispensing pharmacists and other licensed dispensing professionals are allowed to charge a dispensing fee on top of the SEP. Dispensing fees for pharmacists have four tiers (See Table 1) and non pharmacists dispensing fees differ (See table 2). Dispensing fees are set as maximum fees. The dispensing fee paid by the consumer is dependent on the price of the medicine i.e. the SEP (See tables below). The pharmacy mark up or dispensing fee is the only mark up allowed on the price that leaves the manufacturer site, regardless of which wholesaler transported the medicine (s) to the pharmacy or any retailer.

1 USD = 13.36 ZAR (October 2015)

Table 1: CURRENT PHARMACISTS DF		DISPENSING FEE	
SEP BANDS	%		Rand Value
R0 - R90.51	46	5%	7.44
R90.52 - R241.41	33	3%	19.86
R241.42 - R844.95	15	5%	63.19
R844.96+	5	5%	149.91
	SEP BANDS R0 - R90.51 R90.52 - R241.41 R241.42 - R844.95	SEP BANDS % R0 - R90.51 46 R90.52 - R241.41 33 R241.42 - R844.95 15	SEP BANDS % R0 - R90.51 46% R90.52 - R241.41 33% R241.42 - R844.95 15%

TIERS		DISPENSING FEE			
	SEP BANDS	%	Rand Value		
Tier 1	R0 - R112	30%	0.00		
Tier 2	> R112 +	0%	33.60		

Table 2: CURRENT NON-PHARMACIST D.F.

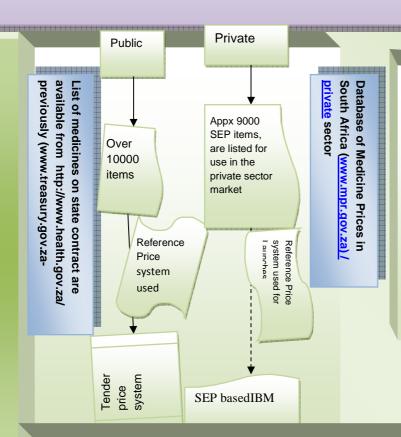
VAT

In South Africa, Vat is 14% for all commodities including medicines. Tax incentives given to the pharmaceutical industry are within the domain of the Department of Trade and Industry. These arrangements are not part of the Department of Health's mandate and therefore not covered in the Department of Health legislation. Department of Health policies are mainly supportive and protective of the consumer.

Reforms

Guidelines on Pharmacoeconomic Assessment of highly priced medicines especially new entities were published in February 2013. Compliance with the guidelines is voluntary. The Department of Health intends to make these guidelines **mandatory**.

International Benchmarking: South Africa has chosen Spain, New Zealand, Australia, South Africa and Canada as benchmark countries.



Co-payments

Copayments are charged to medical aid scheme members that do not comply with their scheme rules when purchasing medicines. PMB rules determine the nature of the rules for compliance.

The medical aid scheme option chosen by the patient also determines the extent of the copayment.

Pricing policies for medicines

Implementation of pricing policies is similar for the in-patient sector and out-patient sector, as described above for the private sector. Affordability determines the amount paid by patients in the public sector. Some patient categories do not pay for health services in the public sector e.g. geriatrics, children under 5 and some psychiatric patients.

Wholesale mark-ups

The determination of whole sale mark-ups is not dependent on whether medicines are for in-patient or out-patient sector. Agreements between service providers of logistical services and manufacturers determine the different levels of wholesale mark-ups (referred to as the Logistics Fee in the private sector).

Pharmacy mark-ups

Efficiency in service provision and pricing levels differ significantly between private and private facilities. Otherwise the same principles apply to in-patient and out-patient sectors in both the state and private facilities.

VAT

14% as described above.

Reforms

International Benchmarking & Pharmaco economic Assessments.

Mechanisms for vulnerable groups

Children under five years, pregnant mothers, psychiatric patients and the elderly are offered healthcare free of charge at public institutions.

Where public private partnerships exist between State and private facilities, free services e.g. vaccination etc. are offered in private facilities









Sweden

Dental and Pharmaceutical Benefits Agency (TLV)

Pharmaceutical pricing and reimbursement policies

OUT-PATIENT IN-PATIENT

Pricing of pharmaceuticals in the benefit scheme



66% of sales are within the benefits scheme (TLV; 2014). Companies apply to TLV in order to enter a product into the reimbursement scheme. By using the Value Based Pricing method, TLV determines whether the pharmaceutical, at a given price and effect, is cost-efficient and can be reimbursed. TLV decides both the

pharmacy purchasing and retail price. Recently, TLV proposed a revised construction of the pharmacy margin, to better fit a changing market with increasing volume of high-cost pharmaceuticals. TLV decides neither ex-factory price, nor the wholesalers' margin.

Pricing policies for reimbursed pharmaceuticals



High cost pharmaceuticals. A new form of collaboration between county councils, pharmaceutical companies and TLV has been developed to establish national recommendations and a plan for coherent introduction of new high-cost pharmaceuticals. A result of this collaboration may lead to a risk sharing agreement between the county councils and the pharmaceutical companies.



Pharmaceuticals subject to competition. A tender auction system is applied to determine the available product at the lowest price for off-patent and interchangeable pharmaceuticals. The winning product in each group is the preferred product the following month. More than half of all dispensed packages are part of the system, and constitute one fifth of total expenditure for the benefit scheme.



Pharmaceuticals not subject to competition and older than 15 years are imposed with a price reduction of 7.5%. This reduction was optional during 2014; however, as of 2015 it is enacted by law.



Pharmaceutical reviews. Reviews of pharmaceuticals approved for the benefit scheme are performed by TLV in therapeutic areas where there is reason to question whether the pharmaceuticals still provide sufficient cost-efficient use.

Pricing of pharmaceuticals not included in the benefit scheme



15% of sales are out-patient pharmaceuticals outside the benefit scheme, such as OTC (11%) and non-reimbursed Rx (4%). The price setting is unrestricted. The companies decide ex-factory price, the wholesaler decides the price to pharmacies and pharmacies set the retail price.



The standard VAT rate is 25%, and is applied to both OTC-pharmaceuticals and medical devices. There is no VAT on prescribed pharmaceuticals.

Pricing in the hospital sector



18% of pharmaceutical sales are made in the hospital sector.

Pharmaceuticals in the hospital sector are paid by 21 county councils providing healthcare. The county councils are responsible for the purchase pharmaceuticals. The county councils are allowed to form partnerships and negotiate prices individually, or in clusters.



Drug and Therapeutic Committees within county councils act as advisory boards concerning the use, efficiency and cost of pharmaceuticals.

There is no VAT imposed on pharmaceuticals and medical devices purchased by the county councils.

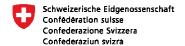


For pharmaceuticals included in the benefit scheme, the patient and the state share the costs of the pharmaceuticals. During a 12-month period, a patient pays the full amount of pharmaceuticals up to SEK 1 100 (€120). After paying SEK 2 200 (€240), the patient is fully subsidized. Between SEK 1 100 and SEK 2 200, the patient is subsidized 50%, 75% or 90%, depending on the accumulated costs.



Insulin, pharmaceuticals prescribed for preventing contamination of certain communicable diseases (i.e. HIV), and pharmaceuticals for persons lacking perception of their own state of illness, are always subsidized at 100%. There is a government proposal to offer children fully subsidized pharmaceuticals within the benefit scheme. At present time, children are included in the same benefit scheme as adults.

An adult patient pays a fee when visiting a hospital or primary care center. The maximum fee per patient is SEK 1 100 (€120) per year. Should the amount exceed SEK 1 100 (€120) during said period, the health care is fully subsidized. Patients pay a fixed fee for the medical appointment and no co-payment is required for pharmaceuticals used during a hospital stay.

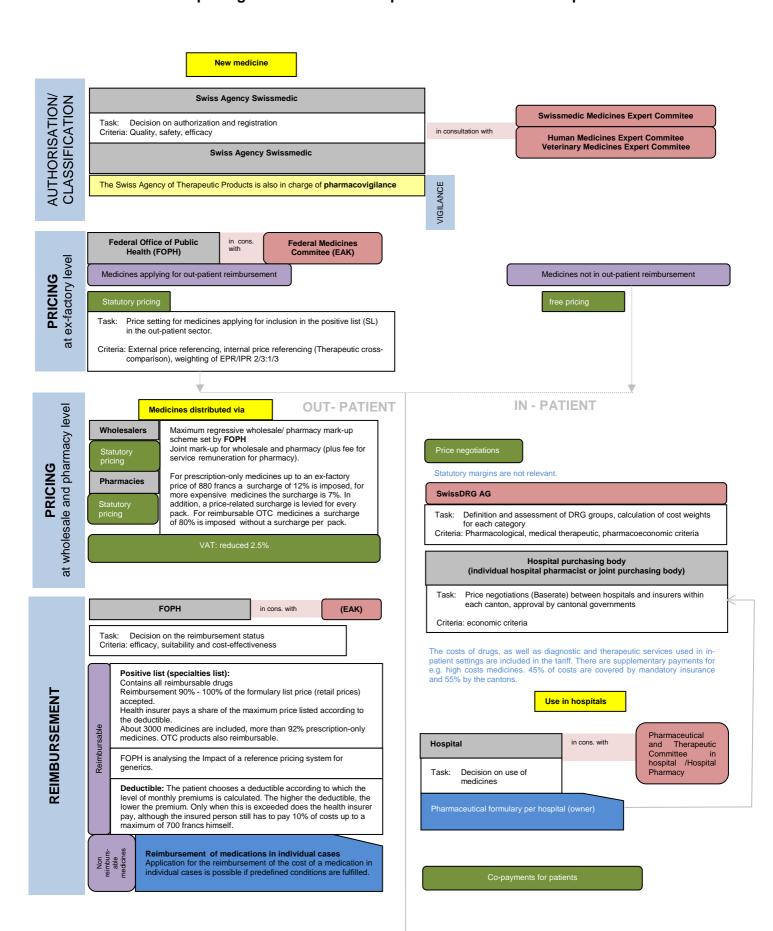






Switzerland

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector









TURKEY

Turkish Medicines and Medical Devices Agency, Ministry of Health Engin DOĞAN, MSc (engin.dogan@titck.gov.tr)

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

OUT- PATIENT

IN - PATIENT

Pricing in the out-patient sector

Pricing policies for medicines

Ex-factory prices for all pharmaceuticals. MoH is the only authorized body to determine on maximum price of pharmaceuticals. External reference pricing system is used. 5 reference countries (France, Greece, Italy, Portugal, and Spain). For original products, reference countries, importing and exporting countries are considered. Lowest price of these countries is the reference ex-factory price.

Wholesale remuneration (e.g. margins)

Statutorily regressive mark-ups for all pharmaceuticals. Changing from 9% to 2%.

Pharmacy remuneration (e.g. margins)

Statutorily regressive mark-ups for all pharmaceuticals. Changing from 25% to10%.

VAT

8% VAT for all pharmaceuticals.

Reforms - if applicable

A new Council of Ministers' Decree dated July 10, 2015 for pricing of pharmaceuticals was announced, and a new euro-exchange rate was implemented.

Pricing in the in-patient sector

Pricing policies for medicines

All pharmaceuticals can be used in hospitals. So pricing procedure is same as out-patient sector. Hospital prices are either the ex-factory prices or wholesale prices, but purchasing prices for hospitals may be different. Four ways of purchasing medicines for hospitals:

Open tendering, Tendering among predetermined competitors (procurement by invitation), Bargaining Negotiations, Direct purchase.

Wholesale remuneration - if appl. in the in-patient sector Same as out-patient sector.

<u>Pharmacy remuneration - if appl. in the in-patient sector</u> There isn't any pharmacy remuneration.

VAT - if applicable

Same as out-patient sector.

Reimbursement in the out-patient sector

Positive / negative list

There is a positive list for out-patient medicines. The list dated June 5, 2015 contains 8382 pharmaceuticals to be reimbursed.

Reimbursement price:

The reimbursement price is different from the pharmacy retail price. Companies have to give mandatory discounts to Social Security Institution (SSI). It changes from 20% to 41% for original products, and 20% to 28% for generics.

Co-payment

EIMBURSEMENT

There is a 10% co-payment for retired members of the SSI and their dependents and 20% co-payment for active workers and their dependents of the total amount of prescription. Also, there is an additional 3 TL (\in 0.88) payment per prescription up to 3 boxes of medicines and 1 TL (\in 0.29) for each extra box of medicine.

Mechanisms for vulnerable groups

An exemption list for chronic diseases.

Reforms - if applicable

In March 2015, Commission of Medical and Economical Assessment has been established by Social Security Institution (SSI) to assess imported medicines for reimbursement decisions. These medicines don't have marketing authorization in Turkey. They are imported from other countries on a patient by patient basis after getting permission from Ministry of Health. If a medicine is on the Imported Medicine List of SSI, they are reimbursed for each patient. The sub-commission will make recommendations to upper-commission (Pricing Commission of Health Services) for reimbursement decisions.

Reimbursement in the in-patient sector

Reimbursement of medicines

way of hospital funding / included in the hospital remuneration etc.

Hospital formularies

Each hospital has its own hospital formularies and procures the medicines. Other than out-patient medicines list, there is also hospital-only-medicines list for reimbursement. Both lists are used in hospitals.

Co-payment in hospitals

There aren't any co-payments for in-patients.

Mechanisms for vulnerable groups - if applicable

Same as out-patient sector.

Reforms - if applicable

SSI has started to reimburse chemotherapy medicines only in hospital since July 1, 2015.

SICING











PHARMACEUTICAL SYSTEM OF UKRAINE

	Ministry of Health of Ukraine State Expert Centre of the MoH	State Administration of Ukraine on Medicinal products
AUTHORISATION	Decision on authorization and registration Development of the national list of Essential medicines (215 INN), List of the Medicines which are purchased for the means of the state and local budgets. Maintenance if the List of the registered Medicines List of the ex-factory prices Price monitoring Vigilance Medicines necessary for antiterrorist operation may be imported without authorization in Ukraine	post-marketing quality control of medicines; licensing, GMP certification of manufacturers, licensing of pharmacies
_	Ministry of Health of Ukraine Ministry of Economics of Ukraine	State Inspection on Prices:
PRICING at ex-factory level	Customs fee 5 % (temporary measure, will be canceled since 2016) VAT 7% Pricing is regulated only on Medicines which are purchased for the means of the state and local budgets (over 1000 INN)	Price control
	OUT-PATIENT SECTOR	IN-PATIENT SECTOR
PRICING at wholesale and pharmacy level	Maximum wholesale markups for Essential Medicines (215 INN): Maximum distribution price markup 10 % Pharmacies Retail markups are regulated for Essential Medicines (215 INN) Maximum retail markup 25 % Maximum retail markup 25 %	Medicines which are purchased for the means of the state and local budgets: TENDER Procedure 12 state programmes: HIV/AIDS Tuberculosis Oncology Transplantation Orphan diseases etc. Procurements by international organization (WHO, UNICEF) – HIV/AIDS, Tb, vaccines – planned since 2015 Reference pricing is suspended since 01/07/2015
	OUT-PATIENT SECTOR	IN-PATIENT SECTOR
Reimbursement	Groups of patients to whom the medicines are dispensed free of charge: 1. veterans of the World War II 2. veterans of labour 3. Chernobyl cleanup veterans 4. retired collective farmers, workers, public servants 5. children under 3 years 6. disabled children under 16 years 7. children under 18 years, who in 1988 had an illness on chemical inoxicative alopecia in Chernivtsi 8. adolescent girls and women with contraindication of pregnanc Groups of patients to whom the medicines are dispensed at half-price: 1. disabled people of the I or II groups 2. children 3-6 years 3. rehabilitated victims of the political repressions 4. honorary donors of Ukraine or USSR Medicines for the treatment in the out-patient sector are dispenced free of charge for the following diseases (totally – 34): Oncology Hematological diseases Diabetes (mellitus and insipidus) Rheumatism Rheumatoid arthritis Syphilis Tuberculosis AIDS etc.	Pilot project on reimbursement of insulins – since 01/01/2016 All registered insulins (8 INNs = 110 branded names). Reimbursement price = reference price (the procedure of reference price calculation will be developed by 01/12/2015)







United Kingdom

Department of Health, Cathleen Schulte, cathleen.schulte@dh.gsi.gov.uk, +44 20 7972 6539

Pharmaceutical pricing and reimbursement policies in the in- and out-patient sector

Out patient

Pricing policies for medicines

Maximum prices (manufacturer price/reimbursement price/NHS list price) of branded **medicines** are set in line with requirements of the voluntary Pharmaceutical Price Regulation Scheme (PPRS) or statutory regulations (the Health Service Branded Medicines (Control of Prices and Supply of Information)(No.2) Regulations 2008 and the Health Service Medicines (Information Relating to Sales of Branded Medicines etc.) Regulations 2007). Manufacturers are required to seek agreement on the proposed maximum price from the Department of Health prior to launch. Products containing a New Active Substance have freedom of pricing.

The 2014 PPRS operates until the end of 2018 through a cap on the vast majority of National Health Service spend on branded medicines. For any expenditure above the agreed level, companies in the PPRS make quarterly percentage payments to the Department of Health on their net sales. Companies which are not members of the voluntary scheme are subject to statutory regulations and are required to apply a 15% price cut to products that were on the market on 1 December 2013.

The prices of **generic medicines** are set by the market. Generic manufacturers have freedom of pricing subject to a maximum of the reference product at the point of patent expiry. Part VIII of the Drug Tariff lists the reimbursement price of many generic drugs in the community.

Wholesale remuneration

The reimbursement price includes margins for the wholesaler and pharmacist. These are not fixed, so it is not possible to derive the ex-factory price. Historically, the margin for branded medicines was nominally 12.5% off the NHS list price but, in practice, it varied as it was negotiated between the manufacturer and wholesaler. Changes to the way medicines are distributed e.g. Direct to Pharmacy (DTP) schemes or a restricted number of wholesalers mean that this average figure is no longer accurate for many medicines. In addition, Part II of the Drug Tariff lists medicines for which a discount is not deducted when reimbursing pharmacy contractors

Pharmacy remuneration

Most new medicines are granted automatic full reimbursement following market authorisation and pricing approval. In the community, any product may be prescribed for a patient and it will be reimbursed on the NHS except for a small number on a negative list - Part XVIIIA of the Drug Tariff.

The NHS list price excludes VAT. Medicines supplied to hospitals and community pharmacies are subject to VAT at the standard rate (20%). Medicines dispensed by a community pharmacist against a prescription are zero-rated for VAT (which means that the patient pays no VAT and the pharmacy can recover the VAT paid when buying the medicines). Sales of over-the-counter (OTC) medicines are also subject to VAT at the standard rate.

The Department of Health is currently running a 12-week public consultation on proposals to reform the statutory scheme regulations. More details on the Department's proposals can be found at:

https://www.gov.uk/government/consultations/pricing-of-branded-health-servicemedicines

<u>Positive / negative list</u>
There is no positive list. Most new medicines are granted automatic full reimbursement following market authorisation and pricing approval. In the community, any product may be prescribed for a patient and it will be reimbursed on the NHS except for a small number on a negative list (Part XVIIIA of the Drug Tariff).

Reference price system
The UK does not operate reference pricing.

From 1 April 2015 the prescription charge in England increased to £8.20 per item. Prescription charges do not currently apply in Wales, Scotland and Northern Ireland.

Mechanisms for vulnerable groups

No charges are paid by children under 16 (or full time students under 19), pregnant women, people aged 60 or over, people with certain medical conditions or people on Overall, about 90% of prescription items are dispensed free. Those people who do pay charges and who need prescriptions regularly may buy a prepayment certificate, which entitles them to free prescriptions for a fixed period. The cost of the pre-payment certificate is £29.10 for a 3-month and £104.00 for an annual certificate.

Pricing policies for medicines

As in the outpatient sector, maximum prices of branded medicines are set in line with requirements of the voluntary Pharmaceutical Price Regulation Scheme (PPRS) or statutory scheme. In addition, companies that are members of the PPRS have the option to propose a patient access scheme (PAS) in the context of a NICE appraisal of a medicine. A PAS is an arrangement agreed between the Department of Health (with input from NICE) and a company to improve the cost-effectiveness of a medicine without affecting the agreed maximum (list) price. There are a number of different types of PAS, but the most common and preferred model is a discount scheme.

Wholesale remuneration

Not applicable.

Pharmacy remuneration

Costs of medicines for in-patients are covered by a tariff price, which includes an element for medicines.

The NHS list price excludes <u>VAT</u>. Medicines supplied to hospitals are subject to VAT at the standard rate (20%).

Reforms

The Department of Health is currently running a 12-week public consultation on proposals to reform the statutory scheme regulations. More details on the Department's proposals can be found at:

s://www.gov.uk/government/consultations/pricing-of-branded-healthservice-medicines

Reimbursement of medicines

Most new medicines are granted automatic full reimbursement following market authorisation and approval of the NHS list price by the Department of Health.

<u>Hospital formularies</u>
Formularies have been in place in the majority of NHS hospitals for many years, sometimes shared arrangements are in place. Each hospital will normally have their own formulary of active substances, and as a result, the formal and number of items on each list will vary significantly – as a minimum medicines approved by NICE are on this list. Generic substitution is normally practised with these lists, with the exception of products with narrow therapeutic indices and variable bioavailability. The formularies are continually updated, and depending on hospital policy, are overhauled every 1 to 2 years.

Co-payment in hospitals

Not applicable.

Mechanisms for vulnerable groups

Not applicable.

In June 2014, the Health Secretary appointed Lord Carter to chair the NHS Procurement and Efficiency Board. In June 2015, the Department of Health published Lord Carter's independent, interim report which, among other areas, made recommendations for efficiencies in hospital pharmacy and medicines optimisation. Lord Carter's report is available at:

https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/4342 02/carter-interim-report.pdf